

# BUS & COACH BUYER

3 December 2004

Issue 793

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Illustration shows a 1993 Van Hool fitted with a retrofit kit, giving it a more modern appearance

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2002 MERCEDES SPRINTER 413 OPTARE SOROCO	16 recliners, large boot, power door	<a href="#">air conditioning</a>	<a href="#">RING TO VIEW</a>	£42,000
2001 MERCEDES SPRINTER 413 OPTARE SOROCO	16 seats, sprintshift gearbox, large rear boot, 3-point seat belts, radio, air conditioning			£38,000
2000 VOLVO B10M VAN HOOGL ALIZEE SH	49/53 recliners, centre demounted toilet, continental door, air conditioning, retarder, double glazing, reversing camera			£110,000

1999 VOLVO B10M PLAXTON EXCALIBUR	49/53 recliners, crew seat, centre sunken demountable toilet, continental door, air conditioning	double glazing, auto gearbox		£85,000
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1999 DENNIS JAVELIN GX NEOPLAN TRANSLINER	53 recliners, rear continental door, Webasto, retarder, video, air conditioning, double glazing, driver's bunk, curtains			£62,500
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1998 VOLVO B10M BERKHOFF AXIAL	30/49 recliners, rear kitchen, toilet, tables, air con		<a href="#">RING TO VIEW</a>	£87,500
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1998 VOLVO B10M BERKHOFF AXIAL	40/49 recliners, crew seat, air conditioning, double glazing, centre sunken toilet, hot water boiler, double fridge at rear, microwave, video & 2 monitors, continental door, driver's bunk, Webasto, Telma retarder, exterior finished in white unisignwritten			£76,500
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1998 VOLVO B10M BERKHOFF AXIAL	49 retrimmed recliners, crew seat, centre sunken toilet, continental door, Telma, air conditioned	Webasto		£79,500
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1998 VOLVO B10M PLAXTON EXCALIBUR	49 recliners, centre sunken toilet, continental door, air conditioning, double glazing			£82,500
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1997 VOLVO B10M JONCKHEERE MISTRAL	49/53 recliners, crew seat, airco, demountable toilet & continental door			£79,500
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1996 MERCEDES 814 ROBIN HOOD	16 seater, air conditioned	power door, to be sold with new MOT		£18,750
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1996 MERCEDES 208 SPRINTER	8 seats, air conditioned			£6,500
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1995 SETRA S210H	24 Ambient recliners, 6 tables 2 crew seats, rear saloon, toilet, rear servery, video + monitor, air conditioned	<a href="#">RING TO VIEW</a>		£45,000
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1995 DENNIS JAVELIN GX BERKHOFF EXCELLENCE 1000LD	low driver, 51 recliners, rear continental door, sunken toilet, double glazing, crew seat, air conditioning	£46,000
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1993 VOLVO B10M VAN HOOGL ALIZEE	48 recliners, crew seat, rear sunken toilet, continental door, air conditioned, rack locker doors, Telma			£45,000
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### VOLVOS

1998 VOLVO B10M PLAXTON PREMIERE 350	49/53 recliners, crew seat, double glazed, rear sunken toilet/ continental door			£82,500
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1997 VOLVO B10M JONCKHEERE MISTRAL	51 recliners, crew seat, rear saloon toilet, continental door, boiler by crew seat			£79,500
------------------------------------	--	--	--	---------

Kingshill House,  
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1990 VOLVO B10M PARAMOUNT 3200	57 seater	£24,950
1989 VOLVO B10M JONCKHEERE P50	51 recliners, rear toilet	£19,500
1987 VOLVO B10M JONCKHEERE P50	53 recliners, power door	£17,500
1986 VOLVO B10M CAETANO ALGARVE	53 seats	£9,000
1983 VOLVO B10M PLAXTON PARAMOUNT 3200	53 seat	£3,500

### OTHER COACHES & MIDIS - MINIS

1998 LDV PILOT	8 seater	£3,950
1996 EOS 90	49 recliners, crew seat, double glazed, rear saloon toilet, boiler, fridge, Drinksmaster dispenser, reversing camera, retarder	£59,750
1996 MERCEDES 412 SPRINTER	COACHCRAFT CONVERSION	16 seat, two tables
		£10,750
1995 (N) TOYOTA OPTIMO	18 seat, large boot	£10,250
1995 MERCEDES 711D AUTOBUS	24 seats, seat belts, power door, rack, boot, radio	£17,000
1995 MAN 18.370 BERKHOFF EXCELLENCE 1000LD	51 recliners, crew seat, centre sunken toilet, continental door, fridge, hot water boiler, double glazing	£44,995
1994 TOYOTA OPTIMO	18 seats, large boot, power door	£7,750
1993 (REGISTERED 2000) DENNIS JAVELIN WS VANGUARD II	70 seats-brand new conversion, 3 point belts	£37,500
1993 DODGE PP160 WS VANGUARD II	33 semi-coach seats, 3 point seat belts, luggage racks, rear boot, tinted windows, radio/PA, auto G/B.	£12,000
1992 BOVA FUTURA FHD	55 newly retrimmed recliners, crew seat, double glazed, demounted centre toilet & continental door, being re-tested	£37,500
1991 LEYLAND TIGER 290 PLAXTON PARAMOUNT 3200	53/57 seats, power door, Cummins L10 Engine	£22,000
1990 MERCEDES 0303 PLAXTON PARAMOUNT 3500	53 seats, power door	£27,000
1990 MERCEDES 609 M2M	23 seats	£3,750
1989 DENNIS JAVELIN DUPEL 320	57 seats	£5,500
1988 MERCEDES 0303	49 retrimmed recliners, centre sunken toilet, continental door, retractable seat belts	£10,000
1988 SCANIA K112 PLAXTON PARAMOUNT 3500	49 retrimmed recliners, centre sunken toilet, crew seat, continental door	£14,000
1985 LEYLAND TIGER PLAXTON PARAMOUNT 3500	semi auto, 51 recliners, crew seat	£4,500
1983 LEYLAND TIGER PLAXTON PARAMOUNT 3200	48 seats, crew seat, rear saloon toilet	£3,950
1983 LEYLAND TIGER PLAXTON SUPREME V EXPRESS	11 metre, 53 seats	£1,750

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**2002 IVECO EURORIDER BEULAS EL MUNDO 12M**

48 recliners, green/multi-col moquette, rear floor mounted toilet, double glazed tinted side windows, curtains, courier seat, AIR CON, rear servery with drinks facility, fridge and cupboards, wired for TV/video, power operated driver's and courier's windows, driver's door, automatic gearbox and power operated luggage access flaps. Choice of two, one beige or one white.



**2001 IVECO EURORIDER BEULAS EL MUNDO 12M**

48 recliners, green/multi-col moquette, rear floor mounted toilet, double glazed tinted side windows, curtains, courier seat, AIR CON, rear servery with drinks facility, fridge and cupboards, wired for TV/video, power operated driver's and courier's windows, driver's door, automatic gearbox and power operated luggage access flaps. Exterior metallic silver/grey.



**2001 (Sept) SCANIA L94 VAN HOOL ALIZEE-H 12M**

49/53 recliners, black multi-col moquette, centre sunken demountable toilet, double glazed tinted side windows, curtains, courier seat, aircraft style doors to hatracks, SUTRAK AIR CON, fridge, drinks machine, Comfort shift gearbox, retarder and wired TV/video. Exterior white.



**2000 VOLVO B10M PLAXTON PREMIERE 350 12M**

49 recliners, red/orange/black moquette, rear sunken toilet, double glazed side windows, courier seat, curtains, AIR CON, aircraft style doors to hatracks and TELMA retarder. Exterior white.



**2000 IVECO EURORIDER BEULAS STERGO-e 12M**

49 recliners, blue/multi-col moquette, centre sunken toilet, power operated continental door, double glazed tinted side windows, curtains, courier seat, AIR CON, driver's sleeping berth, drinks machine, fridge, wired for TV/video, driver's door, and power courier's and driver's windows. Exterior white.



**2000 VOLVO B10M BERKHOF AXIAL 12M**

51 recliners, blue multi-col moquette, centre sunken toilet, double glazed side windows, courier seat, curtains, AIR CON, fridge, drinks machine, Webasto pre-heater and wired TV/video. Exterior white.



**1999 (Sept) TOYOTA CAETANO OPTIMO IV (wide body)**

22 seats, black multi-col moquette, tinted side windows, curtains, courier seat, driver's door, and power entrance door. Exterior silver.

**1998 SCANIA K113 VAN HOOL ALIZEE-HE 12M**

49 recliners, blue multi-col moquette, centre sunken toilet, double glazed side windows, curtains, courier seat, AIR CON, fridge, drinks machine, driver's berth, Comfort shift gearbox, retarder, alloy wheels and wired TV/video. Exterior white.

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## East Lancs wins order for Mexico

East Lancs has won its first ever order for vehicles for operation in Mexico. The order is for ten double deckers for operation in Mexico City. The full details of the buses are not yet known, in particular on which chassis they will be built. What is known is that the basic specification is two axle buses with twin doors and seating for 70. The buses are to operate on a dedicated route between Mexico City and Santa Fe using the Reforma Highway. The buses will replace single deck and micro buses which currently operate the service.

East Lancs has been negotiating with the authorities in Mexico for over eighteen months on the possible introduction of double deckers to ease the City's transport problems.

The buses are being bought by a consortium of Mexican businessmen headed by Señor



**L to R Philip Hilton, MBE, Humberto Parra Jnr (signing), Maria del Carmen Peres Muzo and Cesar Buenrostro Moren of the Transport Secretary's office in Mexico City at the signing of the contract for the new buses.**

Rogelio Diaz Torres, recently voted Businessman of the Year, in Mexico. His brother, Ruben Diaz Torres, Humberto Parra Snr and his son Humberto Parra Jnr have been the driving force behind the project and have visited the UK to inspect production at East Lancs.

Philip Hilton MBE has been handling the negotiations for East Lancs and paid tribute to the immense help he had received from the British Ambassador and her staff at the Embassy in Mexico.

The purchasing consortium are currently in the process of building a new purpose designed factory which will open in 2006 with the aim of assembling further buses from kits exported from the UK.

The new buses are due for delivery next May.

## Dennis Coaches are back

That is the message coming out strongly from Guildford. After some years of indecision over the future of Dennis' coach models under the TransBus operation, the new owners Alexander Dennis, have decided that the range is to be continued and developed. Good news for operators.

A new sales team has been put together with Roger Paice as head

of Dennis Coach Sales, assisted by Paul Hopwood and David Brown.

The team is aiming to increase sales of the Javelin substantially, both with the Plaxton Profile body and also with bodies by other builders. The R series which, has been something of a Cinderella product and gone through a number of identity crises in recent

years, is now back as the R series and is to be the subject of a major sales campaign. The R series is well liked by those operators who have bought them, especially Alfa Travel in Chorley, who have the biggest fleet. Paul Sawbridge MD of Alfa Travel said, 'I cannot understand why Transbus didn't show more commitment to the R series. Our Plaxton bodied R series are excellent coaches - they've got power, they're comfortable, they're reliable and extremely economical.'

Sawbridge reckons the R series are saving his company £100,000 in fuel costs every year.

To date, most R series have been bodied by Plaxton but Berkhof and Caetano have bodied examples in the past and the new team are looking to widen the range of bodies available with R series components.

Back-up has also been an area of criticism from operators and Dennis are making strenuous efforts to overcome that problem with re-motivation of their dealers and integration of parts, workshops and field service within the Dennis Coaches Sales and Marketing function. The Alexander Dennis parts operation at



**Alfa Travel operate the largest fleet of R Series coaches.**

Skelmersdale is now fully up to speed with parts for Dennis coach chassis and the Dennis Call Centre is again fully manned for roadside assistance.

Developments are already in-hand to fit the range with engines to meet Euro 4 and Euro 5 at the appropriate times.

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1995 VOLVO PLAXTON EXCALIBUR

49 seats, centre toilet,  
cont. door, courier seat, A/C, telma.  
M.O.T 12.10.05



1997 BOVA FUTURA FHD

49 newly trimmed seats, centre toilet,  
cont. door, radio p.a., A/C, retarder,  
M.O.T. 01.03.05



1996 VOLVO VANHOOL ALIZEE

49 seats, toilet, cont. door, A/C, radio p.a.,  
supplied with new M.O.T.



1999 VOLVO B10M  
PLAXTON PREMIER 3500

49/53 seats, cont. door, A/C  
demountable toilet,  
interior black with green, blue and red,  
M.O.T. 18.10.05



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2000 VOLVO B10M VANHOOL

T9, 49 recliners, 2 TV / video,  
centre toilet, cont. door, air con, webasto,  
fridge, curtains.  
M.O.T. 25.02.05



1996 10 METRE PLAXTON PREMIER

43 seats, inswing door, double glazed,  
curtains, radio p.a., interior blue grafitti,  
M.O.T. 19.03.05



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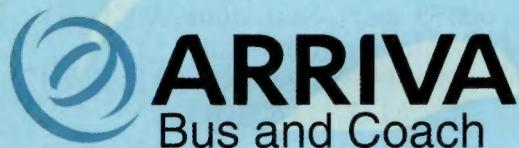
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1985 LEYLAND TIGER semi auto PLAXTON PARAMOUNT 3500  
49 reclining seats, rear sunken toilet, water boiler £9,950



1994 DAF SB3000 m/ret VAN HOOL ALIZEE DH, 51 reclining  
seats, centre sunken toilet, boiler £65,000



1991 LEYLAND TIGER man PLAXTON PARAMOUNT 3200  
53 reclining seats, single glazed, pivot door £17,950



1992 DAF SB2305 man VAN HOOL ALIZEE DH,  
53 reclining seats,  
£29,500



1993 DAF SB3000 auto VAN HOOL ALIZEE H, 51 reclining  
seats, rear toilet £55,000



1983 SCANIA K112 JONCKHEERE JUBILEE P50, 51 reclining  
seats, centre sunken toilet, water boiler, TV/Video £9,950



1992 DAF MB230 man VAN HOOL ALIZEE H, 51 reclining  
seats, centre sunken toilet £45,000



## Neoman introduces ProNeo production structure

The official opening of the modernised Neoplan production centre at Pilsting in Germany has allowed Neoman, the parent company, to introduce its new ProNeo production system. The new facilities were officially opened by Joachim Reinhuth, Chairman of the Neoplan Bus Executive Board, together with Erwin Huber, Minister of State for Bavaria, Heinrich Trapp, Regional Councillor, Josef Maierhofer, Mayor of Pilsting, and Karl Binder the factory manager.

The ProNeo project was started in 2003 at three Neoplan facilities, Stuttgart, Pilsting and Plauen, together with the facilities at Poznan, Starachovice and Saltzgitter and the Ankara, Turkey

facility. Euros 10 million has been invested in the project. 50% of that sum was spent at Pilsting and 25% at Plauen. The aim being to rationalise the MAN and Neoplan model ranges and introduce maximum component commonality. At the same time the three year plan aims to boost productivity and raise quality.

Under the plan, the Plauen facility will be responsible primarily for the manufacture of bodies-in-white for all models except the new Trendliner and the Tourliner which will be built in Ankara. The plant will also part manufacture the Starliner, Skyliner and Centroliner double decker with these products being finished at Stuttgart and Pilsting. Body



frames for the Euroliner, Cityliner, Spaceliner and Centroliner M models will be moved by road to Pilsting for final completion. The Plauen plant is capable of producing 900 bodies frames a year.

Pilsting will no longer manufacture body frames but will become the central assembly plant, taking the frames from Plauen for the Cityliner, Spaceliner and Euroliner U,K and SHD

models. It will also complete the production of the Centroliner E which is built in Poland at Poznan and Starachovice and the Trendliner from Turkey and will retain production of trolleybuses. The plant has a capacity of 1250 buses annually.

Stuttgart will continue to finish the high premium coaches particularly the new Skyliner and the Starliner.

## First Solos for Denmark

Optare's new European Sales operation is already having success. The company has just received its first order from Denmark. The seven Solo buses will operate for Arriva's Danish subsidiary on special services in the capital Copenhagen.

The new buses are the recently introduced 9.5m version with the Cummins ISBe engine. They will differ from UK versions in having double glazing, two doors and two wheelchair bays. They will be able to seat 22 passengers.

Putney Bridge bus station, one of the busiest in London, has been closed until March 2005 to allow the facilities to be revamped. Included in the work is the installation of non-slip paving, re-profiling and surfacing to suit use by disabled and wheelchair passengers and a new cctv system. In all TfL is spending £400,000 on the work.

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#### M- Benz 0404 Hispano (2001) - 49 seats



Auto, recl seats, footrests, pillow covers, piping cord, 2 x monitors, video, PA system, A/C, D/G, toilet, servy, continental door

Ford Transit (1997) - 12 seats - Hi-roof, LWB, MoT until January 2005, £'s to clear!!

LDV Convoy (1995) - 14 seats - wh/ch access, lugg racks, option to remove seats, £'s to clear!!

LDV Convoy (1998) - 16 seats - factory bus, side entry, MoT until June 2005, £'s to clear!!

LDV Convoy (1998) - 16 seats - coach spec., front entry, high back coach seats, luggage racks

M-Benz 614D (1999) - 18 seats - gaudi seats, dark glazing, lugg racks, full year MoT, low mileage

M-Benz 512D (1997) - 20 seats - lugg racks, webasto heating, panoramic windows, courier seat

M-Benz 811 Plaxton Beaver (1993) - 31 seats - service bus, wide entrance, power door

MAN Marco Polo (2003) - 35 seats - recl. seats, luggage racks, F/A, D/G, automatic, MO until July 2005

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## First/BAA new £1 million Stansted service

FirstGroup and the British Airports Authority have invested £1 million in a new fleet of six coaches to operate a second express service to Stansted Airport. The new X30 service is being operated jointly by First, BAA and Essex County Council. The service will operate from Southend via Chelmsford. The vehicles being used for the service are Plaxton Cheetah 29

seaters similar to those already used on the X22 Coachlink service from Colchester and Braintree to the airport.

Steve Smith, MD of First Essex, said, 'This new service not only gives a direct link to the airport from Southend and Rayleigh but also reduces the journey time from Chelmsford. We recently announced a 64% passenger

increase on the X22 and I am confident that we will see the new service generate similar business. We know that the X22 has led to people switching to the coach rather than having the hassle of driving themselves to the airport and parking.'

The new X30 operates hourly from 02.00 to 24.00hrs seven days a week.

## New buses for Plymouth

Plymouth Citybus has added eight new buses worth £850,000 to its fleet, bringing the total number of low floor buses operated to 84. The buses are Alexander Dennis Darts with Cummins engines and fully automatic transmissions. They carry 37 seated passengers and an additional 21 standees plus being wheelchair accessible.

Speaking of the new buses, John Ackroyd, Acting MD of Plymouth Citybus said, 'We are roughly half way through our programme which will take between five and seven years to complete at this rate of investment. This will see the whole of the basic fleet converted to low floor accessible buses.'



**Acting MD of Plymouth Citybus  
John Ackroyd with one of the new buses.**

## Branigan is new Fleet Engineer for First Chester

Michael Branigan has been appointed Fleet Engineer by First Chester and the Wirral. Branigan joined First in 1997 as a night vehicle inspector and has risen through the ranks to his current position of Fleet Engineer for the Chester Depot. Prior to joining First he served for 22 years in the REME and he remains a Warrant Officer with the Territorial Army REME transport regiment.



## Big Bus sees sales rise by 200%

The Big Bus Company which operates the only open top sightseeing bus tour in Philadelphia has seen its business increase by 200% in one year. The tour offers a bird's eye view of the historic city using traditional ex London rear engined double deckers. Big Bus also operate in London and Dubai.

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#### Mercedes-Benz Touro

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### Coach of the Week

## EvoBus

A DaimlerChrysler Company

#### 1994 "M" Dennis Javelin 290GX

#### Berkhof Excellence



48 reclining seats, crew seat, belts, rear toilet, servery, tv/video, drinks machine, double glazing

**£49,950**

#### 1999 "S" Volvo B10M

#### Plaxton Premiere 350



49 reclining seats, crew seat, belts, air con, centre toilet, tv/video, newly repainted and retrimmed

**£99,950**

#### 1993 "K" Setra S215 HD



49 reclining seats, crew seat, belts, air con, webasto, retarder, centre toilet, tv/video, drinks machine

**£49,950**

#### 1999 "T" MAN Neoplan Cityliner

49 reclining seats, crew seat, belts, air con, webasto, retarder, rear saloon toilet

**£102,950**

#### 1999 "T" Volvo B10M

#### Plaxton Excalibur (Choice of two)



49 reclining seats, crew seat, belts, air con, retarder, centre toilet, tv/video, newly repainted and retrimmed

**£110,950**

#### 1999 "T" Mercedes OM441 Neoplan

#### Cityliner N116/2



48 reclining seats, double crew seat, air con, retarder, webasto, rear saloon toilet, servery

**£127,950**

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2004 DAF SB4000, auto VANHOOL ALIZEE T9, 51 reclining seats, centre sunken toilet, air con

2001 EOS 90, auto MAN eng, 48 reclining seats, rear toilet, air con

2000 EOS 90, auto MAN eng, 46 reclining seats, rear toilet, air con

2000 DAF SB3000 auto IKARUS 396, 49 reclining seats, rear toilet, air con

2000 SCANIA K124 C shift VANHOOL ALIZEE T9, 49 reclining seats, centre sunken toilet, air con

1999 DAF SB3000, auto VANHOOL ALIZEE H, 49 reclining seats, centre sunken toilet, air con

1999 EOS 90, man MAN eng, 48 reclining seats, rear toilet, air con

1999 MERCEDES 412D, auto WHITACRES, 14 seats with 3 point belts, large rear luggage

1998 DAF SB3000, man VANHOOL ALIZEE H, 51 reclining seats, centre sunken toilet, air con

1998 DAF SB3000, auto VANHOOL ALIZEE H, 49 reclining seats, rear toilet, air con

1998 EOS 90, man MAN eng, 49 reclining seats, rear toilet, air con

1998 EOS 90, man MAN eng, 48 reclining seats, rear toilet, air con, fridge, boiler

1998 SCANIA L94 auto VANHOOL ALIZEE T9, 49 reclining seats, centre sunken toilet, air con

1997 DAF SB3000, auto VANHOOL ALIZEE H, 49 reclining seats, centre sunken toilet, air con

1997 DAF SB3000, man IKARUS 396, 49 reclining seats, centre sunken toilet, air con

1997 DAF SB3000, auto IKARUS 350, 53 reclining seats

1997 EOS 90, man MAN eng, 51 reclining seats, rear toilet

1996 DAF SB3000, man PLAXTON PREMIERE 350, 53 reclining seats

1996 DAF SB3000, man VANHOOL ALIZEE DH, 51 reclining seats, centre sunken toilet, air con

1996 DAF SB3000, auto VANHOOL ALIZEE H, 49 reclining seats, centre sunken toilet, air con

1996 EOS 90, man MAN eng, 49 reclining seats, centre sunken toilet, air con

1996 EOS 90, man MAN eng, 51 reclining seats, rear toilet, air con

1996 EOS 80, man MERC eng, 30 reclining seats, rear toilet, air con, TV/Video

1995 DAF SB3000, man VANHOOL ALIZEE H, 51 reclining seats, centre sunken toilet

1994 DAF SB3000, m/ret VANHOOL ALIZEE DH, 51 reclining seats, centre sunken toilet

1993 DAF SB3000, auto VANHOOL ALIZEE H, 51 reclining seats, centre sunken toilet

1993 DAF SB3000, auto VANHOOL ALIZEE H, 51 reclining seats, rear toilet

1992 DAF MB230, man VANHOOL ALIZEE H, 53 reclining seats

1992 DAF MB230, man VANHOOL ALIZEE H, 51 reclining seats, centre sunken toilet

1992 DAF SB2305, man VANHOOL ALIZEE DH, 53 reclining seats

1991 LEYLAND TIGER, man PLAXTON PARAMOUNT 3200, 53 reclining seats, single glazed

1988 DAF SB2300, man DUPLEX 320, 57 seats

1985 LEYLAND TIGER, semi PLAXTON PARAMOUNT 3500, 49 reclining seats, rear toilet

1983 SCANIA, man JONCKHEERE JUBILEE 50, 51 reclining seats, centre sunken toilet

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# VDL Kusters of Holland

The name VDL Kusters is perhaps not that well known in the UK but certainly the Kusters part of it is well known on the Continent. The profile may not yet be high, but VDL Kusters is already here in the UK. Quietly, with just one product in its range, it has already put itself close to the number one position in one sector of the market, that for low floor, van derived, directly wheelchair accessible minibuses - a VDL Kusters speciality. In two years they have already delivered 50 units into the UK.

## History

Kusters is a long established name in Holland. The company was started by Wim Kusters and



The VDL Kusters plant at Venlo, Holland. It is currently being expanded to double production space.

switched over to the production of horse drawn and later motor driven buses and coaches. In 1940 the two partners separated the business into two units. Mr Kusters continuing with the name Kusters whilst Mr Lemmens went off to form Eindhoven Carrosserie Fabriek. Kusters at that time was heavily involved in producing coaches. These were for the large Dutch coal mining industry, which required transport for huge numbers of immigrant labourers, as it was World War II and Holland was occupied by Germany. After the war they stayed as conventional coachbuilders until 1965 when they began to diversify into other work including special vans for the police and fire departments, car repair and fitting of extra

companies including DAF Bus, Bova Den Oudsten, DAB in Denmark and Optare. The well documented problems of this concern resulted in bankruptcy in 1992, the same year that Kusters was taken over by the Berkhof Jonckheere Group. In 1998 that in turn was taken over by the VDL Group, the huge Dutch engineering conglomerate headed by Wim van der Leege and which runs over 60 successful companies in Holland. That move saw positive development for Kusters with expansion and a second factory unit opened near to the existing facility. In 2002 VDL also took over



Maarten Waterschoot, Export Sales Manager for VDL Kusters who is spearheading the UK expansion.

X.Lemmens in 1921 in the small town of Venlo, close to Eindhoven, manufacturing horse drawn carriages. Kusters and Lemmens gradually

features, such as sliding roofs and air conditioning, to coaches. Conventional coach bodies were also built, usually on DAF chassis.

In 1970 the decision was taken to change the direction of the company and to specialise in converting mass produced vans into minibuses and coaches up to about 30 seats. Interestingly the car repair business was retained and is still going today.

In 1990 Kusters sold the company to the management. Today's MD Huub Verdonck was one of those involved. Kusters was also a minibus supplier to United Bus, the ill-fated amalgamation of many well known bus



The low floor, directly wheelchair accessible Sprinter 616 which VDL Kusters market in Europe as the Parade.



A conversion of the Mercedes Vario undergoing pdi before delivery.

Bova, and this was to have huge significance for Kusters.

The VDL group decided to re-brand and all the member companies, although still operating as separate companies, were pre-fixed with VDL hence Kusters became VDL Kusters.

The introduction of VDL Bova to the VDL Group Bus Division has created a significant benefit for



**Completed Mercedes Sprinter conversions ready to leave the Venlo plant.**

VDL Kusters. VDL Bova already had a well established network of sales and service companies throughout Europe and they were given direct access to the products of VDL Kusters. This has proved highly successful with the line satellites generating considerable business for the Venlo operation. So much so that, as I write, construction is beginning on expanding the current Venlo factory by 50%, taking it from its current 6,000 sq metres to over 6,500 sq metres of productive space. It should be on stream by mid 2005 at which time a small satellite factory unit will be closed.

VDL Kusters has a turnover of Euros 12million and employs 100 people and 50% of its production is exported.

Export Sales Manager for Europe is Maarten Waterschoot - a familiar figure at UK shows.

### VDL Kusters in the UK

Two years ago VDL Kusters signed an agreement with the John Clark Group in Aberdeen, holders of many Scottish car franchises, to develop and market a version of their low floor, directly wheelchair accessible minibus based on the VW LT46 panel van. Responsibility for the product was given to John Clark line company Edinburgh VW Van Centre in Edinburgh.



**This special Sprinter has been built to luxury specification – including special accommodation for golf clubs, for VDL boss Wim van der Leegte.**

The Company has recently begun marketing its minibus products under the Commercial Vehicle Innovations (CVI) name, appearing in this guise at both the NEC and CTE exhibitions. Following on from that decision, CVI has now been set up as a totally separate operation to market all the VDL Kusters product range in the UK. The new company will be based in Derbyshire and is to be managed by Mark Whittaker who was previously with Edinburgh VW Van Centre, before he left to found Driveline with his brother Lee. Mark is relinquishing his role in Driveline in order to manage the new company, which will be responsible for sales, service, parts and after care for the VDL Kusters product, as well as PDI

and COIF on all new products coming into the country. The new company is planning to open dedicated premises in the Derbyshire area in the near future. They are also planning to introduce a training scheme especially aimed at Community Transport users, which will show how to drive, look after and get the best out of the product. This training will be available in two forms - direct instruction and by CD ROM package.

### Product

Whilst VDL Kusters is known only in the UK for its VW LT46 conversion, it has a much wider product base in Europe. Its principal products are



**VDL Kusters modify the Mercedes Vario by cutting the body behind the cab along the centre line and adding 27cm to the width.**

conversions of the Mercedes Sprinter range both in low floor directly wheelchair accessible form



**A 16 seat plus wheelchair passenger VW LT46 directly wheelchair accessible minibus bound for the UK.**

and in conventional high flat floor format. Versions are produced to standard length and also with extended wheelbases or extended rear overhangs or both. Flat floor design on the VW LT46 and the Iveco Daily are also produced. Again there are standard versions and versions with extended wheelbases and/or extended rear sections. Indeed, some flat floor LT46s have also been sold in Britain to South Lanarkshire Community Transport. The design for the Sprinter was also imitated by some of Kusters' competitors.

Another Kusters development is a low floor, directly wheelchair accessible version of the Mercedes Sprinter 616. This is a coachbuilt vehicle with a wider body than the conventional van. EvoBus have also developed a similar vehicle and Mellor now manufacture this in the UK. The VDL Kusters vehicle is called the Parade and has sold well in Europe. There are no plans to bring this vehicle to the UK, partly because of the existence of the Mellor product and partly because the 616 Sprinter is believed to have only a short life ahead of it. Standard Sprinter conversions and any replacement for the 616 are, however, likely to come to this country in the future.

VDL Kusters also produce a special version of



An extended rear end conversion on a VW LT46 destined for the UK.

the Mercedes Vario in Europe. In this the cab front is retained but from the A pillar rearwards the body is widened by 27cm. This is achieved by taking the standard Vario van body and splitting it in two down the middle and inserting a new section. Versions with an extended rear end are also produced.

The company continues to build special van conversions for the Dutch Police and Fire Services and it still retains a very active car repair operation on the Venlo site. The latter operates as a stand-alone unit but there is some staff sharing between the two units, especially spray painters.

### Manufacture

The first stage of the production process involves the cutting up of the van body. In the case of the low floor, directly accessible vehicles this involves severing the body behind the cab and inserting the dropped floor for the entrance. This procedure also lengthens the wheelbase. Standard manufacturers parts are used for all the



The cutaway and lowered floor on a VW LT46 for the UK market.

extra panelling. The lowered structure has been fully tested and endorsed by both Mercedes and VW, as indeed are all VDL Kusters conversions.

The body is also cut at the waistline and large, tinted windows fitted. These can be either bonded or gasket glazed. The chassis can also be

extended, and most of those coming to the UK have had this option. This allows extra seats to be fitted and a small rear boot. Options available are to have the conventional twin rear doors, a solid rear end or the rear

boot.

Those requiring tail lifts or rear ramps also have that option though generally these are fitted on the higher flat floor derivatives and not the low floor directly wheelchair accessible versions.

Once all the structural elements are completed the vehicle passes into the second part of the factory where the whole structure is corrosion protected and then spray painted in the adjacent paint spray/baking booth. In a separate facility all the seats are trimmed. VDL Kusters make all their own seat covers and internal trim panels.

After painting the vehicles re-join the production lines for the fitting of the internal trim, seats, air conditioning, heaters and any special equipment.

At the end of the lines each minibus passes to the pre-delivery area where the vehicle is thoroughly checked and road tested and then fully valeted before dispatch or collection by the customer.

A trip around this section explains why the new factory extension is needed. VDL Kusters is bursting at the seams. When I was there, there were over 50 vehicles in various stages of production. The company is producing over 600 vehicles a year. This is why the company opened its second small unit a couple of years ago. This is primarily used for the base manufacture of the units coming to the UK. It carries out all the basic structural work at this site before transferring the vehicles into the main production facility for painting and trimming.

Quality is a vital philosophy throughout the build process and special attention is paid to it. Inspection is carried out at every stage and the vehicle does not move on to the next stage until the vehicle is fully signed off.



A low floor accessible Sprinter under construction – the vehicle is one of a contract for the Swiss PostBus operation.

passengers or one wheelchair.

Units are already in service with Greater Manchester PTE, Bristol Community Transport, Monmouthshire Community Transport,



A VW LT46 conversion with single leaf plug door.

Worcestershire Community Transport, Glasgow City Council Community Transport and Eurocar. These latter vehicles were adapted for use at Heathrow Airport with additional luggage racks for use in ferrying passengers between the car hire's premises and the terminals. Ten are already operating and another ten are in production.

**By Rob Orchard**

# Truly adaptable



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18m

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12m

Eclipse Metro  
12m

Eclipse Urban  
12m

Commander  
11.8m

Codet  
10.8m, 10.2m  
& 9.4m

# Wrightbus celebrate 1000th Gemini

Last week Wrightbus delivered the 1000th example of its Gemini double deck design to Arriva London at a ceremony in London. Specially decorated for the occasion, the bus was posed outside the Empire cinema in Leicester Square, which, appropriately, given the models rapid achievement of this milestone, was showing 'The Incredibles.'

As recently as October 1999 Wrightbus declared that the double deck concept was dead, and that the future for high capacities requirements in the UK's cities lay with the articulated bus. Within a year this writing off of the decker concept was already looking premature, and a start was made on looking for a working partner to develop one with.

The partner found was Arriva London who ordered a batch of 50 off the drawing board and by mid 2000 a prototype example had been built. Based on Volvo's B7TL chassis, the first example made its debut in June 2001, appropriately enough, at the UITP conference and exhibition in London.



Celebrating the milestone, are L to R: Mark Nodder, VP Business Development for Wrightbus; Mark Yexley, MD Arriva London; and Paul Blair, Chief Designer for Wrightbus.

Speaking at the handover ceremony, during which he was presented with a Tyrone Crystal cut glass model of a Gemini, Arriva London MD, Mark



Posed in Leicester Square, the 1000th Wrightbus Gemini is mounted on a VDL Bus DB250 chassis.

Yexley, said of the decision to order from the drawing board, 'We were not keen to have all our eggs in one basket. We wanted them (Wrights) to enter the market.' Arriva London had been the first London operator to introduce a low floor double decker on London routes when it placed an Alexander ALX400 bodied DAF DB250 in service in 1998. Since starting buying the Geminis, the company has continued buying ALX400s, usually mounted on Volvo B7TL chassis.

Unlike the Arriva London's first Geminis, which were mounted on Volvo B7TL chassis, the 1000th bus is on a VDL Bus (DAF) DB250. Arriva London is the biggest customer for the Gemini so far with 307 in the fleet, 200 of them on Volvo chassis. Coincidentally, Arriva London also operated the 1000th MCW Metrobus.

'Our ability to place such large orders says much for TfL,' said Mark. As lead customer the company had considerable input at the design stage. 'We were able to bring to the party our experience of earlier low floor double deck designs,' he said. Particular aspects mentioned were the desire for gasket rather than bonded glazing, the amount of work that went into ensuring that a more London style blind box could be shoe-horned in than on

some low floor designs and also the attention paid to locating the enforcement cameras effectively.

A pre-requisite had been the provision of four more lower deck seats than on earlier low floor designs. Access issues were studied closely and there was fine detail attention to items such as the switch layout in the cab, as well as how best to position the assault screen to minimise reflections.

Mark added that Arriva had provided a showcase for the new model and, presumably unintentionally, carried out free crash-testing. Arriva bought on a 'whole of life cost' basis, liked the bolted aluminium construction techniques, which ensured the body didn't flex, and found the repair systems very practical. Another confidence engendering factor was the company's experience of the large number of Wrightbus Cadets already operated.



The upper deck.



Over half of the Geminis delivered are dual doored buses for use on TfL contracts.

The 1,000th bus is one of a batch of nine that will be allocated to the 403 route between Croydon and Caterham. It is based at the Beddington Farm depot which has a PVR of eight for the route. Similar VDL based buses are also allocated to the main Croydon depot, while the Volvo Eclipse Geminis are running from Wood Green, Palmers Green, Tottenham and Barking garages. (Geminis on Volvo chassis carry the prefix Eclipse from the single deck range).

The maximum seating capacity is either 65 plus 16 standees or 64 plus 17, and it is certified for 64+14 if a wheelchair passenger is carried. More seats could be installed in the upper deck but Arriva prefers to offer better legroom. At the time of the ALX400 launch Mark had been enthusiastic about bum perches, which were provided on that bus, but subsequent experience had shown that the latest generation of tip up seats were a preferable solution.

Mark revealed that, with 100 buses running on night services, the vehicles average an 18 hour working day, covering an annual mileage of 26,000 in central London and up to 55,000 miles out of the centre.

### Aspects of the design

Known as Nokias by London crews because of the similarity of the frontal styling to that manufacturer's mobile telephones, the Gemini range was designed by Paul Blair, who has been with Wrightbus for the past eight years. Paul originally worked with the legendary Trevor Erskine on projects such as the Millennium range of single deck designs, but the Eclipse was all his own work. He has since gone on to design the Streetcar that First has such plans for.

### Customers

Of the 1000 delivered to date, well over half are employed in London on TfL contracts. Apart from Arriva London's vehicles, East Thames Buses has 44, many of the 212 run by First are based in the capital, London General has 159 and London United has three.



An incredible success.



Arriva London operate both VDL/DAF Geminis and Volvo B7TL Eclipse Gemini bodied examples.

Outside London First is operating the type in several cities, Travel West Midlands has rapidly built up a fleet of 150, Bournemouth Yellow Buses has six and Mortons in Dublin and Reliance of



High quality mouldings are a feature of the design.

Sutton on Forest have one each, the latter vehicle a former demonstration bus that toured operators throughout the country before its purchase by John Duff's company.

Perhaps the highest profile Geminis of all, are those belonging to the Blazefield Group, which has 17 allocated to its Yorkshire Coastliner and Harrogate & District fleets. Based on Volvo B7TL chassis, the Harrogate buses have extremely high specifications that include leather seats on the upper deck and are allocated to the company's flagship route 36 linking Harrogate and Leeds. In their distinctive livery designed by Graphibus, they are succeeding in increasing patronage on the route, much of it modal shift.

The bus has proved an export success too, taking Wrightbus into the Hong Kong market for the first time. KMB has taken 100 12-metre tri-axle Volvo Super Olympians, which carry the company's distinctive gold livery. Recently, the first mounted on a Volvo B9LT chassis has been delivered to them.

To date all Geminis sold for use in London, as well as the KMB Buses, have been to dual door

arrangement, and all those for the provinces have had single doors. The VDL has only been supplied at 10.3m while the Volvo is supplied at both 10.1m and 10.7m. Arriva is the only customer, so far, to take examples on the VDL DB250 chassis. The height is 4.4m (14ft 5ins).

### Orders

Further orders for completion in the coming months include more Eclipse Geminis on Volvo chassis for First and Travel West Midlands. A batch for the Go North East subsidiary of Go Ahead will be the first for the group. These will also be Volvo based.

Scheduled for delivery in April are 32 more Geminis for Arriva London that are expected to replace Routemasters on the 19 service. These will be the first VDL

DB250s to feature a new front suspension module designed in conjunction with ZF. Among the benefits are a weight capacity increased by one tonne to 7.5 tonnes, a wider throat, fully enclosed front wheelarches, increased manoeuvrability and, apparently, a better ride, though Arriva experienced no problems with the old set up. Prior to this latest upgrade, there had already been 27 changes to the chassis since its launch in 1996, including alterations to the suspension set up, air pressures and radiator installations.

### Last word

Wrightbus continue to believe that there is a long term market for the articulated bus, despite the fact that they have, as yet, been unsuccessful in winning any articulated business from operators in the capital. They may be right, but in the mean time it is the double deck Eclipse Gemini that is the company's best seller. Though the demand from London will diminish significantly with the completion of the Routemaster



Another of Arriva London's VDL DB250 Wrightbus Geminis in service on the 137.

replacement programme, as London moves ever closer to an all low floor fleet, there looks to be considerable on-going demand for the model from operators throughout the rest of the UK, as well as further export potential.

**By Stuart Jones**

# Hindle Transmissions

**B**radford based Hindle Group recently commenced a major restructuring of its operations, which has seen the establishment of a dedicated transmission division. The new Hindle Transmissions business is focussed on providing exchange and repair services for all makes of transmission in the bus and coach, truck and off-road plant sectors. Bus and Coach Buyer recently visited Hindle Transmissions' Headquarters and main workshops, meeting up with General Manager and Director Dave Hindle and Field Sales Engineer for Bus and Coach, Ian Ackroyd.

## History

Still owned and managed by the Hindle family, the company was formed in 1930 to manufacture precision components for vehicles, receiving a major boost with the introduction of remanufacturing activity during the Second World War. Post war growth centred on the production of gears and the remanufacture of cylinder heads and other engine components, the company becoming particularly associated with the Perkins product. In 1990, Hindle took on the ZF franchise and rapidly established the largest ZF Approved Drive Centre in the UK, offering nationwide



The Hindle Group headquarters in Bradford, seen from Manchester Road.

being harnessed to provide customer focussed service on all makes of transmission and associated products. The acquisition in 2002 of Cumbernauld based Industrial Transmissions, primarily a supplier of transmission services for off-road plant, helped facilitate the move into the all manufacturers arena.

The current Hindle Group also includes Hindle Controls, known for specialist cable manufacture, the original Hindle Gears precision engineering operation and the remanufacturing and parts operations that support the whole business. Approximately 250 people are employed by the group with around 30 of them associated with the transmission business. As part of the restructure and refocus, the company is in the process of selling the Perkins engines related activities and the current branding on the main six acre site in Bradford will be changed to suit.

coach, truck and off-road sectors. In the bus and coach market, the focus is on the more recent automatic transmissions, axles and differentials associated with vehicles currently in service although occasionally work is undertaken on older components. This was demonstrated by a Leyland Olympian rear axle assembly, which



A remanufactured ZF Ecomat unit on the final test rig.

had been completed just before the visit. ZF units still make up a significant proportion of work in the bus and coach sector although there has been a steady increase in the smaller Allison units together with Voith and Volvo units. A remanufactured stock of all the more common units is maintained, enabling exchanges to be quickly carried out at customers' premises or at the Hindle Transmissions' workshops in Bradford and Cumbernauld.

Alternatively, where downtime is less of a problem for the customer, their own units can be repaired or remanufactured, such work being undertaken at short notice by



The Hindle Transmissions team for bus and coach: Ian Ackroyd, Field Sales Engineer with Dave Hindle, Managing Director alongside a recently lettered mobile service unit.

coverage for exchange units and parts, which were marketed under the ZF name. Now independent of ZF, the skills and facilities developed during the franchise period are

## Products

Hindle Transmissions offers nationwide coverage for all makes of transmission used in the bus and

rescheduling work on remanufacturing stock units. By arrangement, specific repairs rather than full remanufacturing may be undertaken on customers' own units. Whilst the Hindle business is predominantly based on unit exchange, complete remanufactured units can be supplied without exchange at additional cost, the company replenishing its stock of units for remanufacturing by strategic purchases of components from vehicles written off or dismantled.

## Quality and Service

Quality control of the whole remanufacturing and exchange process is key to the service offered. Hindle Transmissions has been accredited to ISO 9001 2000, recognising the quality control systems in place and the commitment of the company to continuous improvement. All units arriving at the Bradford site for rebuilding are given a unique reference and checked for any auxiliary items that the customer may have left attached. These are removed and returned to the

customer, or refitted on return, in the case of customers requesting remanufacture of their own units.

The unit is then dismantled into an individual bin that stays with the unit throughout the remanufacturing process. The component parts are recorded on a checklist and items to be re-used, discarded or requiring replacement or repair identified. A type specific mandatory list of parts to be replaced at each dismantling is maintained. Repairs to the core components, which may require metal deposition and/or machining, are completed before reassembly. During the latter process, using the same specialist tooling and

equipment as the original equipment manufacturer, any improvements instituted by the manufacturer since the unit was first built are added. Replacement parts are either from the original equipment manufacturer or sourced directly from their supplier, thus ensuring they are to the correct standard for the intended duty.

The completed units are then tested on the same type of computerised test rig used and approved by the original equipment manufacturer.



A range of units in stock for rapid exchange.

ers. The unit is brought up to normal operating temperature before a series of functional tests, typically taking four hours, is carried out and documented, alongside physical checks for fluid leakage. Following successful testing, the unit is spray painted in a Hammerite type finish and badged with a Hindle Transmissions plate attached to the casing, the original manufacturers plate being left in place. A protective plastic sheeting cover is wrapped around the unit before being placed

available by negotiation. A record is kept of each unit which provides reference should a further remanufacturing be undertaken. Given that only one exchange unit is likely in the average lifetime of most buses or coaches, the real benefit of the system is in the off-road plant market where the numbers of any type of unit are fairly small.

Hindle Transmissions also offer a transmission parts supply operation which is in the process of being centralised on the Bradford site, and

This will be answered personally by one of the team on a 24hour basis.

### The Future

Through their involvement with ZF, Hindle Transmissions have built up a wide base of customers, large and small, including major groups. They are also approved suppliers to the MoD and the railway industry. General Manager and Director Dave Hindle, who despite his name is not related to the founding Hindle family, was clear on the company's future direction following the restructuring "We reviewed the range of products we offer and decided to expand this across all market sectors. Although the off highway division was already partly all makes, I saw this as the ideal opportunity to develop the all makes range. We are very confident about the future, changing to all makes gives us a competitive edge and we have already increased our customer base" Further growth has come from the appointment of Hindle Transmissions as an Eaton "approved repair centre" for Eaton manual transmission products.

By virtue of their strong component purchasing team and skilled workforce, Hindle



Some axle remanufacturing is also undertaken, in this case a Leyland Olympian unit.

Transmissions are able to offer competitive prices on both replacement units and parts matched to a quality of product at least equivalent to the original manufacturers. Ian Ackroyd is the dedicated Field Sales Engineer for Bus and Coach and can be contacted on 07814 008434 or alternatively via the Bradford office 01274-732284.

**By David Cole**



Remanufactured ZF and Allison units showing the current simple clear labels which Hindle Transmissions plan to further improve on.

on palletised storage, ready for immediate use.

All remanufactured units are offered with the same warranty as would be expected from the original equipment manufacturer, although alternative warranty lengths and associated cost adjustments are

a mobile computerised diagnostic and on-site repair service covering everything from a simple electrical fault to a full unit replacement. The company has invested strongly in staff development to support the move to an all makes operation. Already having the Investors in People (IIP) accreditation and appropriate processes in place facilitated the skills development required. The additional training has included mobile staff undertaking remanufacturing activity on units

they were not previously familiar with and mobile electrical/electronic systems specialists receiving mechanical training to undertake certain repairs on the road on a one-stop shop basis. The company provides an 0870 number to customers for emergency contact.



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# Coach accessibility conference raises as many questions as it answers

**F**rom 1 January 2005 all new coaches registered for use on express coach services must be wheelchair accessible. That is finite. Many hoped the new law would be postponed or better still forgotten, but it isn't going to be.

For a whole variety of reasons the industry has been very slow to react to this piece of legislation until very late in the day and is poorly placed to react to it. In an attempt to focus the minds of industry on the matter, the CPT, along with the DfT Mobility and Inclusion Unit and the SMMT, organised a conference for coach operators last week at the headquarters of Volvo Bus in Warwick. The event was oversubscribed and many who would have liked to attend were unable to do so because of space constraints. The conference was entitled 'Accessibility Requirements - Question Time.'

The conference was arranged in two parts. In the morning a range of speakers set out the facts and in the afternoon there was a Question Time forum with a panel of experts dealing with a range of pre-submitted questions plus supplementaries from the floor. The conference not only looked at the question of accessibility of wheelchair passengers onto scheduled express service coaches, but also at the wider implications of the DDA laws and the Civil Rights legislation together with the grey area of schools transport.

## The coach industry perspective

An introduction was made by Steve Telling, CPT President, and then it was straight into business. Alan Scholes, Operations Director, Shearings Holidays gave an overview of the operating industry's position in a very clear and concise manner. The industry is made up of a wide range of different size operators covering a whole band of different work. He questioned whether many operators would have the personnel resource to tackle all the legal implications. He said even at Shearings where they have staff devoted to the subject they are struggling to cope with all the implications.



The packed audience at the Conference showed how important the subject of coach accessibility has become.

He criticised the lack of forethought on exactly how the wheelchair passenger was to be carried - what type of lifts would be acceptable, where the lift should be placed, did carers have to be catered for, etc? He then questioned the financial viability of the exercise, pointing out that the industry was faced with the prospect of having to spend considerable sums of money



Alan Scholes.

in order to comply, with no guarantee of a return on that investment. Indeed he felt that it was a double whammie because not only would vehicles be more expensive, they would also carry fewer people and therefore generate less income. The alternative to fewer seats might be to go longer but that also meant higher costs. He criticised the Government for not providing definitive requirements on how vehicles should be configured

and for not providing grant aid assistance to achieve the requirements. He pointed out that the coach industry is the only public transport sector in the UK that receives no financial assistance.

He said that manufacturers had been very slow off the mark at embracing the problem but he understood why they had not moved faster.

A) There is no definitive ruling on exactly what has to be provided other than the broad brush 'must be wheelchair accessible.'

B) Manufacturers were being asked to put money and time into research and development without any real idea of market demand.

C) Manufacturers were being asked to develop solutions to suit the UK market that might not then meet the European Bus Directive on the issue, which was following on behind.

D) The Government had done little to force Local Authorities to make provision for the vehicles to be able to operate.

'We face,' he said, 'the prospect of spending our hard earned money on vehicles, putting them on services, only to find we can't meet the requirements because some blinkered local authority has turned a blind eye to the matter and there isn't anywhere to stop, deploy the lift and collect or drop off the passenger.' He cited the situation on the experimental National Express route from London to Bath where there are two stops at which, it is physically impossible for a lift to be deployed.

Turning to the wider issue he warned the industry not to be complacent. 'There might not be definitive dates for all coaches to be wheelchair accessible, but it is coming, and it will be here before you know it.'

He stressed that there is a big difference between the wheelchair accessibility for coaches and buses. Making buses low floor had benefited the whole disabled population by making vehicles easier to travel on. He pointed out that the bulk of disabled people were not in wheelchairs but were what

is known as ambulant disabled. They can move under their own steam but have difficulty negotiating steps. Low floor buses had generated an increase in bus usage by this sector together with the spin off of easier travel for young mothers with buggies. Thus the bus operator had seen some return in revenue for the additional outlay made. Such is not the case for the coach. Provision of wheelchair access does little for the rest of the disabled population, who still have to climb steps. No manufacturer has yet solved that problem and it may not be solvable.

Alan Scholes urged the Government and industry to sort out



Ann Frye.

the mess and sort it quickly. He said that the industry was ready to comply and had always responded to developing markets but it needed an even playing field. The industry could only comply if the solutions

suit all operators. The financial implications needed to be recognised and there had to be support for obligatory adaptations where there was no benefit of a test of reasonableness. Experience from other modes and specialist carriers needed to be studied; the current uncertainty had to be resolved ASAP and all relevant parties had to be brought together to establish workable and reasonable criteria.

### Coach accessibility - setting the scene

Alan Scholes was followed to the stand by Ann Frye, Head of the DfT's Mobility and Inclusion Unit and widely regarded as the driving force behind this legislation. As you might expect she did not entirely agree with Alan Scholes. She started by recounting some observations made by the department during a survey period of people using coaches. The number one complaint was difficulty in determining the right vehicle to be travelling on - she hoped that the introduction of comprehensive destination information was resolving that issue. The second complaint was difficulty getting on and off vehicles. She ventured that the industry ignored this section of society at its commercial peril. 'These are people who want to travel on your vehicles but, feel they can't,' she said.

She went on to underline her message by pointing out that the population is ageing. The number of people aged 65 and over will rise by 40% in the next 30 years; within that rise, the number of 65 year olds will double and the number of 80 year olds will treble. At the same time the overall population is unlikely to increase by more than 7% and could well be less if current birth trends continue. There are, according to Ann Frye, already 10 million people in Britain, one sixth of the population, classified as disabled. 20% of all adults have some form of disability - not just the over 65s - all adults. Of those 70% have difficulty walking, 41% have hearing deficiencies and 24% have vision impairment. She stunned the audience by saying 'remember 1 in 4 households has a disabled person'. She repeated her earlier statement that she felt the industry ignored the potential of this sector of the population at its peril. She also pointed out that currently public transport is the only sector in Britain not fully covered by DDA and posed the question

whether that was right in a modern democratic society.

She turned to Europe and said that whilst in many ways the UK was ahead of the rest of Europe many other countries were moving to adopt similar legislation. She cited



**Donald Macdonald.**

Spain, where she alleged that a high percentage of coaches are wheelchair accessible, and said that Sweden, Finland, France, Germany and Holland were all advanced with bringing in legislation. She said that the EU had an on-going activity called COST 349 which was looking at the whole question of coach accessibility with the aim of drawing

passengers are carried every year in America.

### Scheduled coach services

Ann Frye was followed to the podium by her number two Donald Macdonald who set out the requirements of the law. Part 5 of the DDA of 1995 empowered the DfT to introduce the law on all aspects of public transport starting with buses and coaches and then moving on to trains and trams and taxis. He explained that the law gave the DfT instructions to produce statutory instruments to draw up PSV Access Regulations (S40), Access certificates (S41), Appeal Certificates (S42), Special Authorisation (S43), Reviews and Appeals (S44) and Fees (S45). The requirements currently cover all large buses and coaches and small buses and coaches carrying more than 22 seated passengers operating on local and scheduled services that were first used on or after 31 December 2000. For coaches, as opposed to buses, these requirements are step heights of not greater than 320mm, the use of a kneeling facility if necessary to achieve that step height, step edges highlighted, handrails on both sides of the entrance, non-slip step treads, colour contrast between handrails and vehicle body interior colour,

equally to coaches provided as replacements or duplicates for existing services. If the vehicle is put on a scheduled or local service and it was first registered on or after 01.01.2001 then it must comply.

Additionally, as from 1.1.2005, all coaches registered after that date and used on these types of services must be wheelchair accessible and all coaches, irrespective of registration date, must comply by 1.1.2020 at the latest. The DfT confidently expects that date to be brought down, with 2015 or even 2010 already being mooted as possibilities. Small coaches with more than 22 passenger seats used on these types of service must also be wheelchair accessible if registered from 1.1.2005 and all vehicles must comply by 1.1.2015. Wheelchair accessibility means the provision of a dedicated wheelchair space on the vehicle and a means of putting the wheelchair into the vehicle. Remember, operating lifts and powered ramps must also have audible warning devices when in operation.

Donald Macdonald went on to talk about enforcement. He said this would be done as part of the initial vehicle certificate of fitness examination and an accessibility certificate issued. He emphasised to operators that if they had not already got certificates for compliant vehicles, they should get them. Thereafter the accessibility aspects would form part of the normal annual inspection. They will also be included in inspections made at operator's premises and roadside spot checks.

Donald Macdonald also touched on the wider EU situation. He said that at the moment the EU was working on introducing very similar rules to those applying in the UK. No date had been set. They would also, he said, embrace EC Whole Vehicle Type Approval. He said that the UK Government was moving to introduce the EU Bus Directive as it is called, as soon as practicable and at that time would seek to simplify the manufacturer's task, simplify enforcement and bring the two pieces of legislation into line. This may prove easier to say than do. He went on to say that the authorities had to accept

vehicles built to the requirements of the EU Whole Vehicle Type Approval. This was mandatory since August 2003. He further said that the administrative provisions are now in place and that consultation was on



**One solution to the carrying of wheelchairs on coaches is the Wrightbus Eclipse Commuter.**

up best practice. She also mentioned the American situation where wheelchair accessibility on express coaches has been a requirement since 2001. She claimed that 40,000 wheelchair

front and side destination equipment showing route number and destination and rear facing equipment showing route number. Donald Macdonald reminded operators that these rules applied

going which would result in minor changes to the Bus Directive 2004. He believes that regulations to recognise the Directive will be in place by next year.

He urged the audience to think outside the box. Your natural instinct may well be to try to fight the legislation, but that is pointless. The legislation is in place and it will only get stronger,' he said. Like his predecessor at the lectern he urged the audience to look for the positives-'an available, largely untapped market that wants to travel on your vehicles.'

He also cautioned that those that hesitated now to move to wheelchair accessible coaches may well find greater pain down the line when the residual values of their current fleet fall because the work they will be able to do will become diminished.

### Civil rights

Sue Sharp from the DFT should have followed Donald Macdonald but owing to illness the wider aspects of the DDA Act were covered by the Ann Frye/Donald Macdonald duo. This session aimed to cover Part 3 of the DDA together with the forthcoming Disability Discrimination Act and how they would impact on coach operators. They first of all set the criteria for what classifies a person as disabled. Part 3 gives disabled people a right of access to all goods, services and facilities except transport. It recognises that their Civil Rights must not be abused but reasonableness must apply.

The Disability Rights Task Force is lobbying the Government for the present transport exemption to be lifted and also that Tourism and Leisure be included. The Draft Bill was published in December 2003 and the CPT has been active in the Scrutiny Stage. The Bill includes the lifting of the transport exemption but calls for this to be staggered across the vehicle types and over a period of years. It looks highly likely that the Bill will call for the abolition of the exemption of the bus and coach industry right across the board, though at different times.

When the Act is introduced it will be illegal to discriminate against disabled people directly, it will also be illegal to treat disabled people less favourably without justification and operators will face prosecution if they have not taken all reasonable steps to adjust their operations to comply with the Act.

The Government has said that it will not require operators to retro-fit accessibility equipment to vehicles, though some operators may choose to do that in order to increase the

usage of their fleet as DDA bites.

Donald Macdonald said that the application of the law was very complex and it was likely that some aspects would only eventually be settled in the Courts. For example

illness can appear to be drunk when they are not - do you allow them on the vehicle or not, if you don't, are you discriminating?

On treating them less favourably, Donald Macdonald said that



**The National Express trials have highlighted many of the problems of introducing wheelchair accessibility onto scheduled coach services.**

tests on whether someone was discriminating directly or on what constituted 'reasonableness' may well end up going down this route.

He used a couple of examples. If an operator has a vehicle which is capable of being used by a disabled person but the operator or driver refuses the person access - that is discrimination, but if the operator feels that allowing that person on

anybody who charged disabled passengers more for carrying them than able bodied people, or charged them for using the lift, however this was wrapped up, would be guilty of discrimination. 'Just because carrying a wheelchair means you lose seating out of the vehicle does not mean you can charge disabled passengers for the seat revenue you have lost.'

On reasonable adjustment he said that an example of this could be allowing disabled people to pre-book when that is not extended to other users.

There is currently no introduction date for the Bill, which will have huge implications for the coaching industry, but it is imminent and the aim is to have it in force by end 2006.

On reasonableness he said the Disability Rights Commission would be issuing a Code of Practice, which the CPT was involved in drafting, and it would be available a year before the law comes into force. Readers wanting to find out more about the whole DDA question are advised to use the DFT website which contains a lot of excellent information - [www.dft.gov.uk](http://www.dft.gov.uk).

### Leisure and tourism

Ann Frye then moved onto the question of extending the law to the Tourism and Leisure section of the industry. She pointed out that facilities already had to comply with access requirements but that because transport didn't, many disabled people could not avail themselves of these services. She



**Major problems with this type of system are, loading/unloading time, heat loss through the open door and pavement space for lift deployment.**

board is likely to cause disturbance to the other passengers, refusal of access could be deemed 'reasonable.' 'This is a minefield,' he said, 'people with learning difficulties and certain types of mental

said that the widely held belief that disabled and especially wheelchair bound passengers wanted to travel together was a myth. The Department's researches had shown that overwhelmingly these passengers wanted to travel as a family or friendly group, with able bodied people and not as a separated group.

She went onto say that the market for accessible vehicles on scheduled services was too small to expect manufacturers to spend huge resources on development but such would not be the case if all vehicles had to be accessible. Most operators run a range of services and therefore vehicles must be flexible to cover these. Inevitably as the market opens up to the disabled, operators with non-compliant coaches will become marginalised and the opportunities for cascading vehicles through the fleet will become less. She also warned not to be complacent about vehicles for school transport either. She emphasised that there will be a growing demand for accessible services and those that cannot provide them will suffer. They will suffer from direct business income and from devaluation of their vehicles because no one will want them.

She said that the Department would discuss this fully with the industry and that there would be a Regulatory Impact Assessment on what the introduction of the regulations will cost industry. In a call to the audience she said, 'that data has to come from you.' She urged all operators to become involved in the dialogue either directly with the Department or through the CPT. 'If we work together we can devise a system which benefits everyone, if you stick your heads in the sand, it won't.'

### Schools services

Finally Donald Macdonald came to the question of Schools Transport and the audience was in for quite a shock. He started his presentation by posing the question he thought no one really wanted to ask 'Do PSV Accessibility Regulations apply to Schools contracts?' If fare paying passengers are carried then the service has to be registered and the vehicles must comply. He warned operators not to be complacent. If a service is operated where most of the bus is full of 'free' travellers, if the spare seats are sold to other children who do not receive free travel or to other members of the public, then it has to be registered and the vehicles must comply. If a service is provided by a school and the cost of travel is included as part

of the school fees then it is still a fare paying service and must be registered.

Vehicle compliance means just that. It means it must have a DDA approved entrance in the case of a coach and it must have destination equipment fitted in accordance with the law. This statement shocked a lot of the audience including CPT President Steve Telling because clearly many people are using vehicles that do not comply. Donald Macdonald went even further by posing the question 'is there such a thing as a free service?' He said that there was a school of thought (sorry about the pun) that argued that even if a Local Authority provides a free schools service, it is in fact a paid service since the service is paid for out of the rates which is funded from money raised from the population. He said the whole question of what constituted a free service was currently being looked at and he felt that it was likely that at some stage dedicated school vehicles, which currently do not have to meet DDA, would be outlawed.

He said that in his opinion all vehicles, even dedicated school transport ones, would ultimately have to comply with DDA, including wheelchair access. He also sounded a note of warning about high capacity vehicles with 3+2 seating. These are quite widely used in certain countries in Europe but Donald Macdonald believes that despite this, there is already considerable pressure to have them outlawed by Europe.

## Question Time

For the Question Time, all the speakers (except Donald Macdonald, although he answered many of the questions) formed a panel on which they were joined by Brian Nimick, CPT Director General, Steve Salmon, CPT Operations Director (who deals with legislation) and Adrian Wickens of Volvo Bus who was wearing his SMMT hat. Adrian has been on the manufacturers' committee at the SMMT looking at applying DDA for many years.

The first question was from George Peach, the CPT Regional Secretary for Yorkshire. He asked for clarification of the conflicting advice coming from the department on vehicles for schools contracts and whether they are outside the scope of DDA. Donald Macdonald had already addressed this issue but he re-affirmed that in most cases schools services did constitute a local service and should

therefore be registered and DDA applied.

A question was asked about what was being done to pressurise local authorities to provide infrastructure to allow the use of wheelchair accessible coaches. Ann Frye said that DDA Part 3 already required local authorities to make that provision but admitted that few had done anything about it. She urged coach operators and the CPT to

duction of the legislation and they urged the Department to put pressure on the Government to force local authorities to take action.

John Johnson of Johnson's Coach Travel asked whether the industry was expected to fund these required changes and pointed out that providing the services would increase costs to other passengers and increase journey times.

Ann Frye said quite firmly that she

size of the potential wheelchair passenger market and how many would want to go on coach tours and excursions. Ann Frye said that their researches had shown that there was a huge potential market, possibly as many as one million, who wanted to use coach travel. She again reminded the audience to think wider than just wheelchairs - 'there are 10 million disabled people in Britain and the number is increasing.'

Another question was asked concerning accessibility to towns and cities to set down and pick up passengers and the difficulties operators experienced with traffic wardens. Donald Macdonald said that if the coach had a person travelling on the vehicle that held a blue badge, then the coach driver had the right to use that badge. Coaches can also apply for their own blue badge if they regularly carry such passengers but he warned 'you must have blue badge holders on the coach and they must have the badge with them.' In answer to a supplementary about the City of Westminster, which does not honour blue badges, he said that steps were underway to remove that anomaly.

Another delegate asked whether wheelchairs had been crash tested. Ann Frye said that most wheelchairs met the new safety requirements. I found this statement to be surprising because as far as I am aware this is not the case. Unwins the safety harness manufacturers publish a list of over 500 different wheelchair types in current use and many of these do not conform to the latest safety standards especially in relation to the anchorage of safety restraints and the effects on the chair of being in a crash situation.

## Conclusion

The matters raised in this conference are of huge significance to the future of the British coach industry. Unfortunately it raised as many questions as it answered and it has perhaps come very late in the day. The application of DDA to all coaches is coming and coming fast. The industry must wake up to that fact and quickly, or it will be in deep trouble.

**By Rob Orchard**



It is easier to provide wheelchair access on double deck coaches like this Neoplan by using the centre door and lowering suspension.

begin to put pressure onto local authorities and bus station owners to make the provisions. She further suggested that there was a need for a similar conference to be held with local authorities, the DFT, CPT and operators to sort out both the infrastructure and schools contracts

did not think the industry would be helped financially to comply because other areas, which already had to conform, had not received funding. She urged the audience to think laterally. 'Don't just think wheelchairs,' she said, 'there is a ten million disabled market out there waiting to be tapped and most of them don't use wheelchairs.'

A question was asked about the situation of a vehicle arriving at a pick up point to find two wheelchair passengers waiting, but only one wheelchair space on the vehicle. Donald Macdonald stated 'the law requires you to have one wheelchair space. Refusing the second passenger would not discriminate, neither would it abuse the person's Civil Rights'. He went on to point out that Civil Rights did not give the right to demand.

Peter Copperwheat from Van Hool UK Ltd asked whether axle weights would be increased to allow for the greater weight of the vehicle when a lift is fitted. Steve Salmon said that there were no plans at the moment to raise axle weights but that the IRU are conducting a survey across Europe on the weight of coach passengers and their luggage with a view to coming forward with recommendations for a change in the axle weight law.

Alan Bonson from JAK Travel asked whether anyone knew the



In Spain installing the lift in the staircase of the second entrance/exit is a common solution.

issues. She voiced an opinion that it may take a legal test case to wake the local authorities up. The audience left the panel in no doubt that they thought the question of infrastructure modification was a major stumbling block to the intro-

**Next week Rob Orchard will review some of the points raised by the Conference and look at the way things could develop.**

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ALSO AVAILABLE: 1998 LUXURY MINICOACH £7,995



**53 PLATE LDV CONVOY TURBO DIESEL, 17 seat factory minibus, LWB, High roof, SLD, latest spec Ford Dura Torque Engine and Gearbox, H/B seats with 3 point inertia belts, latest interior, interior lighting and full sound system, still under factory warranty... £12,495**



**X REG LDV CONVOY FACTORY MINIBUS, LWB, high roof, Side loading door, 17 forward facing high back seats with 3 point inertia belts, 2.5 Ford diesel engine & gearbox. Full sound system, interior lighting, genuine miles from new power steering £6,995**

#### WHEELCHAIR ACCESSIBLE



**Y REG LDV CONVOY 17 SEAT FACTORY MINIBUS**  
LWB, High roof, SLD, PAS, 17 forward facing H/B seats with 3 point inertia belts, interior lighting, 2.5 Ford Diesel engine and gearbox  
Excellent value @ £7,495

**2002 (02), Wheelchair Accessible Factory Minibus (Choice of 5)**  
Minibus with underbody cassette lift, 16 passenger seats plus driver, 3 point inertia seat belts, latest Ford Turbo Dura Torque engine and gearbox, LWB, High Roof, Wheelchair tracking, PAS, COIF & PSV, interior lighting, £13,995

#### THIS WEEK'S STAR BUY



##### 52 PLATE FORD TRANSIT

15 seat factory minibus, LWB, Genuine 36,000 miles from new, 90PSI, 2.4 Turbo diesel Duo Torque engine, PAS, full sound system, tinted windows, latest spec

**£13,750**



#### BRAND NEW LDV EXTRA LWB MAXI LUXURY MINICOACH - £24,995

With power door & offside emergency exit, front entry lowered step, 17 luxury H/B soft trim seats. 3 point inertia belts, panoramic tinted windows, parcel shelves, interior reading lights with dim facility, quad vent, rear heater, full sound system, latest spec 90 psi Ford Duro Torque Turbo diesel engine, large boot space, full COIF and 4 years warranty, concept conversion, build and ready to go today



**1998 REG LDV CONVOY.** Low roof factory minibus, LWB low roof, side loading door, 17 forward facing hi-back seats with 3 point inertia belts, 2.5 Ford Diesel engine & gearbox, full sound system, interior lighting, power steering £3,995 Other low roof minibuses available - ring for details.



**CHOICE OF 50**  
**02 PLATE LDV CONVOY TURBO DIESEL 17 seat factory minibuses**  
LWB, PAS, High roof, SLD, 17 H/B seats with 3 point inertia belts, latest 2.4 T/D Dura Torque Ford engine + gearbox, interior lighting, full sound system, PAS, Ready to go £8,995

**DAVID FISHWICK VEHICLE SALES**  
**NORTH VALLEY, COLNE BB8 0RF**  
**TEL: 01282 615138/867772**



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FINANCE ARRANGED

# SHOWROOM



793/1012601/SH

## 1999 IRIZAR CENTURY/SCANIA L94 ZF AUTOMATIC

49 seats + courier, rear sunken toilet & continental door, air conditioning, video & monitor, radio/cassette/PA, double glazing & curtains, plain white exterior, very useful vehicle. Maintenance records & inspection facilities available.

**Part exchange considered**

**£85,000 + VAT  
07786 060137**


**MOSELEY  
IN THE SOUTH LTD.**





### 1998 DENNIS GX NEOPLAN TRANSLINER

53 reclining seats, air conditioning, drinks dispenser.  
Interior - blue/grey  
Exterior - white.

Summerfield Avenue, Chelston Business Park, Wellington, Somerset, TA21 9JF  
Telephone (01823) 653000 Fax: (01823) 663502 E-mail: enquiries@moseleysouth.co.uk

793/1011591/SH

## nextBUS Rentals

### Mercedes 709D - 814D Minicoach and bus



16 - 33 bus and coach seat  
Lap + 3 point belts options  
Power door  
Ideal for school contracts  
bus service / private hire

**Vehicles from £125 + VAT per week**

Nextbus Ltd, Chippenham, Wiltshire  
Tel - 01249 462462 - 24 Hr  
www.next-bus.co.uk  
email - sales@next-bus.co.uk

793/10051395H

## Quality Service Buses and Coaches For Sale

### DOUBLE DECKERS

**1989 G Reg Volvo Citybus D10M Alexander**, bodywork, 84 forward facing seats, 5 speed ZF automatic gearboxes, speed limiters, single entrance doors, probably the cleanest Volvo Deckers on the market, drive them away or we will **seat belt certify** them and paint them in your colours, be quick, 6 already sold, once these have gone there are no more of this quality  
**Ring for further details**

**1986 D Reg MCW Metrobus**, 68 High Back Seats with **certified Belts**. It's tested until Sept 2005. High speed decker with 4 speed Voith gearbox. Taxed ready to drive away, this vehicle was retrimmed downstairs last year and has just had an exchange engine fitted. **Ring for further details**

### MERCEDES MINI BUSES AND COACHES

**1993 L Reg Mercedes 709D Alexander Bodywork** with 25 retrimmed service seats just been fitted with a seat belt installation. This bus is in extremely good condition the bodywork is in white red and green it will be supplied with new MOT. Don't get confused with other Mercs for sale this is in exceptional condition.  
**£6,250 PLUS VAT**

**1993 L Reg Mercedes 711D Plaxton Beaver** with 25 service seats, manual gearbox, finished in white, retrimmed seats in red. Very tidy bus we will seat belt install it if required supplied with 12 months MOT a very good example of a clean little bus.  
**£4,950 PLUS VAT**

**1989 F Reg Mercedes 811D Plaxton Beaver** with 33 coach seats with belts, power coach door, boot, newly tested for 12 months just been resprayed in white. We will fit a new type Vario front on it at cost if required, its come from a good home mechanically sound vehicle that's got plenty of life left in it  
**£10,750 PLUS VAT**

### VEHICLES CURRENTLY BEING REFURBISHED THROUGH OUR WORKSHOPS

**1987 PP Volvo B10M Vanhool Alizee** being fitted with 57 retrimmed seats in modern brown trim, crew seat, belted, matching trim to roof, stretch panels and lockers have been replaced, latter front fitted and modern looking back with sunk in rear lights. It will be supplied with new certification for 57 seats and new test. This vehicle is exceptional value for money. The first one has been sold only one remaining, you won't find a cleaner example anywhere for this price  
**£21,950 PLUS VAT**

**1992 K Reg Volvo B10M Premier 3500** fitted with 49 retrimmed seats and floor mounted rear toilet, it is currently having a repanel from the windows down and being painted in all over white, this vehicle comes with a new MOT, crew seat belts, chassis painted, new wheel rims and has the added bonus of have an AUTOMATIC GEARBOX fitted  
**POA**

### VEHICLES CURRENTLY BEING BROKEN FOR SPARES

**Volvo B58 Supreme**, seats, glass, body parts, rear axle, front axle, gearbox (engine missing)

**DAF MB230 Duple 320**, engine, good 57 retrimmed seats, all chassis and body parts including glass, gearbox gone

**ZF 4 Speed Automatic Gearbox**, will fit Volvo Citybus in good order.

Loads of seats out of Duple 320s ideal for coach seating deckers

**NATIONWIDE UNDERLIFT RECOVERY AVAILABLE** from all parts of the UK. Sensible prices with sensible staff with 30 years experience Recovering Coaches.

### SELF DRIVE HIRE VEHICLES

**Mercedes 25 seater Mini buses. Volvo Coaches. Double Deck Buses Available for hire from £125.00 per week.**  
All types of bodywork undertaken, stretch panels, lockers repainted, new fronts to Vanhools and Jonckheere, Continental doors removed and repainted for up seating to maximum capacities. Spraying and Traditional Coach Painting

**FOR ALL YOUR REQUIREMENTS PLEASE TELEPHONE  
07944 366737  
PRESTON LANCASHIRE**

# SHOWROOM

'LOOKING FOR AN AUTOMATIC?'  
Look no further.....Stoke Truck & Bus Offer.....



793/10/126134SH

**1987 DAF MB230 PLAXTON PARAMOUNT 3200** Which has undergone a full body refurbishment, new structure as required, new stretch panels, new lower panels. New paintwork. The 53 seats have been retrimmed recently and have 3 point seatbelts. The MoT expires July 2005  
**THIS VEHICLE IS IMMACULATE AND READY FOR WORK. £14,500 + VAT PART EX CONSIDERED.**  
Tel: 01782 598310 Mobile 07971020294 Stoke on Trent



**DAF SB2300 Plaxton Paramount 3200**  
Low driver, 57 seats, long MOT,  
very good condition  
£9,950  
Part exchanges considered  
Stoke Truck and Bus Centre  
01782 598310  
Paul 07971 020294



793/10/124935H

**LEWIS TRAVEL**  
offer for sale from our prestigious fleet  
**AUTOMATIC AIR CONDITIONED PLAXTON PREMIER 350 1991 J REG**  
49 reclining seats, centre toilet, hot drinks etc.  
MoT Oct 05 - to be painted in white  
Only second owner - new to Shearings  
**SPECIAL PRICE ONLY £27,284.29 plus VAT**  
Phone Peter or Tim  
020 8858 0031



**VOLVO B10M PREMIER 350 1995 x 2**  
M & N Regs, 49str exec,  
centre toilet, 6 speed ZF  
**From £49,500**

**LDV Hi-Roof  
16 seater 1999 - 2**  
S & T regs, low mileage  
**From £4,950**

**NEOPLAN TRANSLINER GX300 1996**

P Reg, 49 str exec,  
rear toilet, 6 speed ZF  
**£49,500**

Sale due to upgrades,  
poss px

**Ring Steve on  
01977 616398 (W. Yorks)**



793/10/2505/H

**Iveco 49.10 16 seat Accessible Minibus**  
High cube, R Reg, high back seats, 3 point belts, full tracking, front entry low step. Pls cassette lift, up to 6 wheelchairs, new Iveco engine, supplied & fitted under 12 months costs £4,000 new MOT C.O.I.F. excellent  
**£8,250 + VAT**  
**T: 01752 767255**



**1986 VOLVO B10M VAN HOOL**  
49 seater plus courier, 6 speed manual, toilet, tv, seatbelts, MoT 1 year.  
Taxed, ready for use  
**£13,650 ovno**  
**Tel: 01555 751999**  
**Mob: 07831 857609**

793/10/126005H

## LOW HEIGHT HIGH CAPACITY OLYMPIANS AVAILABLE NOW!



### OLYMPIANS (All Gardner Engines) LOW HEIGHT (13'8")

1 x X Reg ECW 77 seat body supplied with new test £4500

1 x A Reg ECW 70 coach seats long test £6750 Tacho fitted

5 x B Reg Alexander 77 seat bodies long/new tests £7250 each from a premier operation Tachos fitted

### INTERMEDIATE HEIGHT (14'2")

3 x C Reg ECW 72 seat single door conversions £6500 each supplied with new tests Tachos fitted

### HIGH CAPACITY

1 x Y Reg 81 seat ECW body ex Lothian, single door conversion long test £7250

4 x X Reg 85 seat East Lancs bodies long tests from a well engineered fleet £6250 each



**Stephensons  
of Essex**

All above prices include tyres and at least 6 month's MoT plus full inspection before sale  
**All prices plus VAT. Phone us NOW on 01702 541511**  
**30 minutes from M25 - Part Exchange Welcome**

Tiger Semi auto box Pneumocyclic

£400

VR semi auto gearbox

£350

Voith Gearbox Metrobus

£450

ZF 6 speed gearbox

£400

Garner 6L X B ex National

£995

Ring our engineering number 07909 788980

# SHOWROOM

## Ensignbus

For the convenience of our customers in the North we now have some sales stock in Darlington, where a limited range can be viewed. Please phone for details.

### 1984/5 A REG VOLVO D10M'S EAST LANCS BODIES

76 seats, long tests...



### 1982 X REG LEYLAND TITAN

Single door, test 05/05, 70 seats.  
Very clean and tidy



### 1986 C REG LEYLAND OLYMPIAN

East Lancs body, Gardner 6LXB/Hydracyclic, 74 coach seats.  
Test 06/05



### 1994/5 L AND M REG VOLVO B6'S

ZF gearboxes, Volvo engines, 40 seats (some coach seated) large choice. These buses are a good opportunity to buy modern buses at reasonable prices.

**£11000 each** plus tyres and VAT



### 1982 X REG LEYLAND OLYMPIAN

Roe Body, Gardner 6LXB/Hydracyclic, 76 seats. Good test



### 1989 F REG DENNIS DOMINATOR GARDNER 6LXB/VOITH

Alexander body, 76 seats



### 1996 P REG DENNIS DART SLF's

Plaxton Pointer bodies, 32 seaters, 9.2 metres long



### ROUTEMASTERS

Last chance to buy a London classic!! 72 seaters all with current tests, recent refurbishments including Cummins engines. Limited number available, ideal buses for weddings, special events, etc



### 1990 G REG SCANIA 113'S VOITH AUTOMATIC

Alexander 51 seat bodies with 24 standing. These are good quality high capacity single decks which are not usually available so they will sell fast!!!



### 1983 A REG LEYLAND OLYMPIANS

Gardner 6LXB/Hydracyclic, low height 13'8", 77 seats, all tested well into next year



### 1985/6 B AND C REG LEYLAND OLYMPIANS

Cummins L10's/Voith 4 speed auto (60mph), low height (13'8"), 77 seats, all tested well into next year.



### 1996 DENNIS LANCE SLF's

Cummins engines, Berkhof bodies, 2 door with either 33 or 37 seats



**Telephone 01708 865656 Fax: 01708 864340**  
**Visit our new website at [www.ensignbus.com](http://www.ensignbus.com)**  
**or e-mail [sales@ensignbus.com](mailto:sales@ensignbus.com)**



### MERCEDES 709D

### MARSHALL BODY

1995 M Reg 23/25 seats

Manual gearbox, choice of many.  
Very good condition from £4,950

**Stafford Bus Centre**  
**Tel: 01782 791774**  
**Mobile: 07803 222552**



£48,000 each ono

The above vehicles are in daily use,  
please phone to view  
**Tel: 01709 888000**

793/1012634/SH



### 1990 Scania K113 Van Hool Alizee

51 seats & courier, centre toilet, New Mot

**£26,950 plus VAT**

**South Dorset Coaches Ltd**  
**01929 423622**

793/1012636/SH

A NUMBER OF "N" AND "P" REG FACTORY BUILT 16 SEATER MINI BUSES COIF & MOT?

"N" Reg's from £3250.00 + VAT and "P" Reg's from £3780.00 + VAT

Well Maintained  
**Tel: 0121 474 6888**  
**Mike Grosvenor**



### 1996 Dennis Javelin (245) Marco Polo Explorer

51 seats, rear toilet, rear continental door, hot drinks, tested 11/05.

In plain white

This is value at £42,000 + VAT  
**(01874) 62 22 23**

Williams Coaches Brecon

793/1012640/SH

tallon for sale



Scania K93 Auto Plaxton Paramount 3500 (J-Reg)  
49 seats + courier, rear toilet

For more information visit  
[www.assetbid.com](http://www.assetbid.com)

Phone: + 44 (0) 161 832 7000



### Mercedes 814 Reeve Burgess Beaver

1990/H 33 Seater, coach spec, power door, metallic red. Wheel trims. Tested 09/05.

1st to see will buy at just

**£10,700 + VAT**

**(01874) 64 22 23**

**Williams Coaches Brecon**

793/1012645/SH

### 1983 Volvo B10M Jonckheere P50

53 retrimmed seats, radio, PA, MOT 29 April 05, engine seized due to water problem

Bargain £3,000 no offers  
**Tel: 01257 47 33 33**  
**or 07740 41 7969**



# Stafford Bus Centre



## Specialist Bus & Coach Sales



**VOLVO D10M CITYBUS  
EAST LANCS BODY**

1989, G reg, 88 bus seats, choice of 6, 4, all with long MOTs from £19,950

(Can be belted/painted at cost)



**VOLVO D10M CITYBUS  
ALEXANDER BODY**

1988 F Reg, twin door, 76 seats, long MoT, last one available £15,950



**MCW METROBUS MKIIa**

E, F & G reg, 73 seats, Gardner engine, Voith gearbox, various MOT's, choice of 4, 10 ring for details

**From £7,950**



**LEYLAND OLYMPIAN ECW  
(LOW HEIGHT)**

Choice of Y, A and B Reg

**£3,950 - £6,950**

**MORE DUE IN SOON**



**DENNIS DOMINATOR  
EAST LANCS BODY**

1988 E Reg, 76 seats, clean inside and out, choice of 3 from £3,450



**MCW METROBUS  
1986 C REG**

77 seats, long MOT, 4 speed auto clean inside and out, 1 remaining £3,950



**MAN 11.220 MARSHALL BODY**

1995 N Reg, 38 bus seats, long MoT, choice of 8 choice of 2 £11,950

Also P Reg with later shape body at £13,950



**LEYLAND TIGER  
PLAXTON DERWENT**

1989, F Reg, new MoT, 54 bus seats £5,950 - £5,250



**MERCEDES 709  
ALEXANDER SPRINT**

1993/94 L reg, 23/24 bus seats, very clean, choice of many From £4,950



**DENNIS DART  
CARLYLE BODY**

1990 H reg, Clean condition inside and out, various MOTs, 28 seats from £4,450



**MERCEDES 811D  
ALEXANDER SPRINT**

1995, M Reg, 31 bus seats, Allison auto £10,950



**MERCEDES 709D  
ALEXANDER SPRINT**

1996 N Reg, fitted with 25 new HB coach seats and belts, repainted in metallic silver, and new MOT £12,950



**MERCEDES 709D  
PLAXTON BEAVER**

1995, N Reg Allison Auto, 27/29 seats, choice of 3, full MOT From £9,950



**MERCEDES 709D  
ALEXANDER SPRINT**

Choice of M, N and P Reg, manual gearboxes, 27/29 bus seats from £8,750

also N Reg 29 seat auto at £9,950



**MERCEDES 811D  
ALEXANDER SPRINT**

1996 N Reg, fitted with 31 new M2 tested 3 point belted coach seats with 3 point belts, walnut dash kit, stainless steel wheeltrims etc £18,950



**MERCEDES 811D  
PLAXTON BEAVER**

1993 L reg, 31 bus seats, Allison auto, Choice of 2 From £6,950

Also N Reg @ £11,950

### Mercedes Rental: 1 week to 1 year, 29-33 Bus or Coach seats - Credit Card Payments Welcome

MERCEDES 814 VARIO 1998 R Reg, 27 bus seats, manual box, choice of 2 from £13,950

MERCEDES 709D WADHAM STRINGER 'WESSEX' 1995 M Reg, 29 seats, Alison Auto £5,950

MERCEDES 709D PLAXTON BEAVER 1998 F Reg, 25 HB seats (needs retrim). £1,595

DENNIS LANCE WADHAM STRINGER 1992/3 K Reg, 70 new HB seats with belts, Cummins, (C series) + ZF auto, 3 in build £34,950

VOLVO D10M CITYBUS 1990 H Reg, 87 seats, single door conversion, currently in build, can be retrimmed/belted to your spec. Final price dependent on spec

AEC ROUTEMASTER (RML) D Reg, unfortunately fitted with a broken Cummins (C series)

engine a few other bits and pieces missing. Offers over £3,750

LEYLAND NATIONAL GREENWAY Volvo repower, vgc, choice of 2 from £3,750

TBP (FREEWAY) 1996 PP (SLF) Yes (super low floor) 24 seats, ideal spare vehicle for super low contract. Choice of 2 £3,250

OPTARE SOLO 1999 T & V Reg, 20 belted bus seats, 1 owner. Good condition throughout. Choice of 4 from £4,950

LEYLAND NATIONAL GREENWAY Rebodyded 1992, PP, Gardner engine, 41 seats, very clean throughout, long MoT (also 49 seater available) £2,750

**All sold more due**

# SHOWROOM



**1992 Kassbohrer Setra S215HD**  
49 reclining seats with Air-Con, webasto, fridge, video, boiler, centre sunken toilet & retarder, new engine 2000, gearbox reconditioned 2003, new clutch. MOT Oct 2005, well maintained, and in excellent condition

**Reduced Price**

**£28,995 + VAT Ready to work!**

Tel: 01962 760222/07796 138844

Email:

[sales@taylors-coaches.co.uk](mailto:sales@taylors-coaches.co.uk)  
Taylors of Sutton Scotney Ltd, Hampshire



## MERCEDES 814D NOUVELLE

25 Fainsa seats, 2 tables, private plate, coach spec, low mileage, long MoT, 6 speed gearbox

**£20,000 + VAT**

01223 441100 (Cambridge)



## 2001 (May) Volvo B10M Berkhof Axial (Automatic)

51 recliners, air conditioning, toilet, water boiler, fridge, curtains, drivers bunk, TV & Video

MoT Various (Choice of 4)

**£104,950 + VAT**

Contact Jason Ferris on 01443 844222

793/1012635/H

793/1011834/H

## BE AWARE OF IMITATIONS

*There is only one Bus and Coach Buyer. Please ensure that you are speaking to either Sallyanne, Amanda or Katie when dealing with calls about your advertisement  
DON'T BE FOOLED BY IMITATIONS Call the team on 01775 711777*

**Bus & Coach** BUYER   **Bus & Coach** BUYER   **Bus & Coach** BUYER   **Bus & Coach** BUYER

# FORECOURT

**1995 DENNIS JAVELIN GX BERKHOF EXCELLENCE 1000LD**  
low driver, 51 recliners, rear continental door, sunken toilet, double glazing, crew seat, air conditioning  
**£46,000**  
BOB VALE COACH SALES  
01494 716996

### 2001 Y Mercedes 814D Vario

24 high back seats with 3 point belts, courier seat, curtains, luggage racks & forced air, boot, radio/PA, MOT March 2005

**£29,750 + VAT**

### 1998 R Mercedes 614D Vario

24 high back seats with 3 point belts, luggage racks, boot, radio/PA, MOT May 2005

**£20,750 + VAT**

Tel: 01947 602922

### 75/77 sts NEOPLAN SKYLINER 1986 PRIVATE PLATE

Gardner Automatic.

MoT Aug 05

**£15,000 + VAT ono**

As above

### 1988 PRIVATE PLATE

MoT Sept 05

**£16,000 + VAT ono**

Tel: 01803 864161  
or 407270

### BELFAST BUS COMPANY NI

**1997 Mercedes 814 Vario**  
33 seats Plaxton Beaver II, coach spec, manual, luggage racks, forced air, belts, boot, retrimmed 1 year ago. Good bus all round

**£18,750 + VAT**

Tel: 02890 742444

**DAF SB3000WS - VAN HOOL ALIZEE DH, 1995 'M' Registered, Air-conditioned,** 330bhp WS version of the DAF 11.6 litre engine with manual gearbox. Currently fitted with 49 reclining seats with seat belts plus courier seat. Rear saloon toilet and continental door. Excellent luggage space. Video system with single 21 inch screen. Hot drinks boiler and fridge. Exterior - silver/blue/green metallic. Interior - grey/blue with entrance, step and aisle carpets plus curtains. Serviced by ourselves from new and in excellent condition throughout. Sold with 12 months MOT, Choice of two

**DAF SB3000WS - VAN HOOL ALIZEE DH, 1996 'N' Registered, Climate Control - Air-conditioned,** 330 bhp WS engine with ZF automatic gearbox. Ex Everton FC team coach and fitted with 32 reclining seats with all passengers sat at tables. Two additional double seats included to convert to 36 seater executive if required. Rear saloon toilet and continental door, centre servery with hot air oven, microwave, refrigerators, H&C water. Video system with 4 screens and multi channel headphone system. Exterior - blue/white. Interior - blue/green with full carpets plus curtains. Serviced by ourselves from new and in excellent condition throughout. Sold with 12 months MOT

793/1012289/FC

With new vehicles arriving during Nov 2004 and early 2005 we are open to offers on the above coaches. For more details please contact Mike or Phil on 01942 727985 or visit our website at [www.eaveswaytravel.com](http://www.eaveswaytravel.com) under the news section.

**1998 JONCKHEERE MISTRAL**, 51/53 seats, air con, tv, video, PA, boiler, full spec  
**1999 Volvo T9 Alizee**, full spec  
**Leyland School Bus**, 55 seater suitable for schools  
**2000 Van Hool T9**, triaxle, 49/53 seater

03, Scania Irizar, 49 seater executive, 3 point belts. Webasto, inverter, microwave, CD, DVD etc...

**WANTED**  
Rear Axle Suitable for Neoplan Skyliner ZF or Mercedes

**Volvo B58 Plaxton for breaking  
Neoplan 49 seater for breaking**

**Several registration plates for sale,  
Phone for details**

Tel: 01270 625096  
Mobile: 07714 521089  
**Barratt Coaches**

793/1012332/FC

**1988 Scania 113 Van Hool Alizee**, 55 recliner seats, Telma, cont. door, very clean, demountable toilet and fridge for refit, tel/video, CCTV, MoT April 05..... £21,500 + VAT

**1988 As Above**, with 83 recliner seats, MoT August 05..... £21,500 + VAT

**1987 Scania 113 Plaxton 3500**, 55 recliner seats, TV/video CCTV, MoT July 05..... £16,500 + VAT

**1987 Volvo B10M Plaxton Paramount 3500**, 49 recliner seats, cont. door, toilet, MoT March 05..... £14,500 + VAT

**1984 DAF 11.5 Ltr Duple Caribbean**, 55 bench seats, MoT Dec 04..... £2,950 + VAT

All vehicles are white, seatbelted, in daily use and thoroughly serviced

Phone 01249 821821 (Wiltshire)  
793/1012506/FC

# FORECOURT



## 1990 'G' Caetano

20 seater coach side airdoor. PSV tested, rear emergency door. 3 point seatbelts, luggage racks, diamond white. 5 speed manual. Very good condition must be viewed. Any trial welcome.

**£4,950**

All credit cards accepted  
Parkway Commercials

Tel: 0208 759 3969  
Mobile: 07766 670411  
Mobile: 07831 312879

## 1991 SCANIA VAN HOOL ALIZEE MANUAL

51 recliners, crew seat, toilet, 2 TVs, vgc

**£22,500 + VAT**  
**Tel:**  
**01327 312958**

## 2001 Y Mercedes 814D Vario

24 high back seats, 3 point belts, courier seats, Dec. curtains, luggage rack, lights, forced air. Dropwell boot, twin fuel tanks. Radio, cassette, CD. PA. MoT, Taxed April 2005. Owner driver since new

**£28,500 + VAT**

**J.A.D. Travel**  
**01670 737 307**

*Delivery of new vehicle forces sale*

**1989 Volvo B10M Plaxton Paramount 3500**  
57 reclining seats, Telma Ferrylift, MOT until August, very good sound reliable coach  
**£14,750 ono**

**1989 Leyland Tiger Plaxton 3200**  
57 seats, MOT until March  
**£7,500**

**1980 Leyland Leopard**  
No MOT could be driven away  
**£500 ono**

**Tel: 01449 740207 (Suffolk)**

**1997 Mercedes Vario 814 Plaxton Beaver** 27 bus seats. MoT until Dec '05  
**£17,500 ono**

**1994 Bova Futura** 49 seats. New repaint in white, new style front, toilet, fridge. Wired for video. MoT until April '05  
**£45,500 ono**

**1989 Dennis Javelin Duple 320**  
57 seats. MoT April '05  
**£4,250 ono**

**1990 Optare Delta DAF SB220**  
49 bus seats. MoT until March '05  
**£9,000 ono**

**1988 Scania N112 Van Hool Auto Service Bus** 48 seats. MoT until April '05  
**£7,500 ono**

**Tel: 01671 830284**

## 1990 Leyland Swift Reeve Burgess Harrier

37 seat manual, cummins 6BT, new clutch, wheel trims, MoT to 10/05 tax, seat belts. Certified 28/10/03 Ex Police. Low mileage  
**£7,895 ono**

## 1986 Tiger Duple 320

53 seats, service MoT 10/05 4 new tyres. Good work horse tax to 04/05  
**£4,200 ono**

## 1989 Dennis Javelin Duple 320

70 seat new conversion lap and diagonal. MoT 03/05 Tax to 10/05. Excellent condition drives like new. Private plate  
**£28,000**

**Call Nick on**  
**01929 423388**  
**or 07778430486**



## Feb 2001 X Vauxhall Movano 3500

2 SD Minibus 95 000 miles. S.D. PAS SRS airbags, rear Ricon disabled to fit Unwin tracking. 9 seats. 1 wheelchair. Long 2005 MoT. Diamond white paintwork. Drives superb. Finance arranged.  
**£7,995**

All credit cards accepted  
Parkway Commercials  
Tel: 0208 759 3969  
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## 1995 VOLVO VAN HOOL ALIZEE MKV

48 recliners, air con, toilet, coffee machine, Webasto, Telma, fridge, alloy wheels, TV, video, tinted double glazed windows with curtains, MOT, no tax  
**£49,999 + VAT**

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## 2000 W Iveco 35 CII MWB

Hi-roof panel van, 68,000kms, front lower entry door, rear under slung tail-lift, 7 seater + 2 wheelchairs, 1 company owner, diamond white paintwork, very good condition, roof lights, sky light. Must be viewed.  
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**Volvo B10M 1989**, Ikarus Blue Danube, 49 seats, toilet, radio, PA, P/P, MoT 22/9/05  
**£6,500**

**Volvo B10M 1988**, 51 seater, toilet, radio, PA, P/P, MoT 12/2/04, retrimmed Jonckheere  
**£11,500**

**Leyland Tiger 1989** Duple 320, 51 retrimmed seats, Cummins L10 engine auto retarder, MoT 13/3/05  
**SOLD**  
**£7,500**

**Van Hool Scania 1990**, K92, 49 seater, toilet, radio, PA, tv, video, MoT Dec 04, P/P  
**£15,500**

**Leyland Tiger 1989** Duple 320, 70 seater, new seats, 3 point seatbelts, excellent condition, MoT 13/5/05  
**£24,500**

**Van Hool Scania 1994**, 49 seater, toilet, tv, video, radio PA, MoT Feb 05  
**£33,000**

**All have seatbelts**  
**All prices are plus VAT ono**

**Tel: 0131 440 1013 Mob: 07785 523505**

## 1982 TIGER

### SUPREME 6

MoT till Sept '05, taxed till March '05, 57 good quality retrimmed seats, manual. New toilet, good reliable vehicle

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3 point belts, taxed, MoT'd, will re-test if required. Very tidy & reliable.

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**1998 Volvo B10M Plaxton Excalibur A** on Telma manual gearbox, 49 53 seats centre demount toilet, drinks carpeted throughout, seat track tables, Radio/PA. Base white. MoT 10/05 Tax 3/3/05  
**£7,500 + VAT**

**1988 Leyland Tiger TL II Plaxton 3200** 53 reclining seats, L/S/Belts, P/Door, Radio/PA. Manual gearbox, base white, MoT May '05 'Choice of two'  
**£6,995 + VAT ono**

**Third vehicle available for spares most mechanical parts available**

**1982 Ford R1114 Plaxton Supreme V153** Seats L/S/Belts, Express doors, small windows, Radio/PA. MoT Dec '04. Runs well.  
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**Based in East Anglia**

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## Esker Tourer

37 + courier, July '03, MoT & taxed, low mileage, air conditioned, webasto heater

## 2002 Mercedes Sprinter 413 CDI

16 seater, double glazed, forced air, reading lights, excellent condition, MoT and taxed.

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## Fire damaged

T Reg 1999 Dennis Dart 27 seater, fire damage to dash area.

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**Or: 07976 160451**



## 1994 L Mercedes 811

22 seater coach, front air door, ex school bus, fitted with bench seats, seat belted. Long 2005 MoT's, new tyres, all on tracking. Choice of 5 and trial bargain price. PSV tested + 24 seaters.

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51 seats, air con, video/2 monitors, kitchen, fridge, hot drinks, new MOT

**£67,500 + VAT**

**1995 Scania K113TRB Irizar** 49 seats, air con, video, fridge, hot drinks, long MOT  
**£49,500 + VAT**

## 1992 (K Reg) Volvo FL M Plaxton

48 retrimmed seats, long mot  
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# FORECOURT

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35 seats, white, vgc, 10 month MOT, taxed June 05, rear continental door, many new parts. Private number plate

**£17,000 ono + VAT**

**Tel: 01793 525 375  
Mob: 07769 683030**

## Volvo B10M Plaxton Excalibur 1998

MoT May 2005,  
49 seater,  
full exec, AC,  
Volvo maintained

**£82,500 ono plus VAT**

**North Dorset Travel  
Tel: 01202 311799  
Mobile: Richard  
07831 234544**

## 1999 Mercedes Vario - Beaver 2 Bus

27 seats plus 12 standing passengers, Manual gearbox. Blue interior, MoT June

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**on 01233 627330  
Mob: 07887 663099**

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Worths Motor Services		
1990 Optare Metrorider	25 coach seats belted, MoT 07/05	£2,500
1999 Plaxton Dart SLF	39 seats, low mileage, exchange engine just fitted by Cummins, MoT 8/05	£52,000
1997 Volvo B10M Berkhof Axial	51 seats, toilet, MoT 02/05	£65,000
1990 Volvo Jonckheere Deauville Low Driver	53 seats, MoT 03/05	£24,000
1989 Volvo B10M Mk3 Duple	57 seats, lap & diagonal belts, MoT 07/05	£18,000
1986 Volvo B10M Plaxton	53 seats, MoT 12/05	£9,500
1980 Volvo B58 Plaxton	57 seats, MoT 08/05	£3,000
1980 Volvo B58 Plaxton	57 seats, FOR SPARES	£1,000

Contact Paul Worth 01608 677322

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1989 Setra S215 HD (White) 49 reclining seats, toilet, fridge, radio & PA system. Wired for video. MOT'd till Dec 05. £25,000 ono

1990 Setra S215 HD all details the same as above. MOT'd till Dec 2005 £28,000 ono

1989 Setra S210 High (White) 28 reclining seats with air-con, toilet, radio & pa system, wired for video, equipped with drivers bunk. MoT'd till May 2005. £25,000 ono

2 x 1998 Volvo B10M's, Caetano Enigma, bodied with 49 reclining seats, toilet, radio & PA system and wired for video. MoT'd till March 2005. £70,000 each ono

1998 Volvo B10M Caetano Enigma (White), 51 reclining seats with air-con, radio, pa system, wired for video and MoT'd till March 2005. £75,000 ono

1998 Volvo B10M Jonckheere Mistral 50 (White), with 51 reclining seats, air-con, toilet, radio, PA system, tv/dvd. MOT'd till Jan 2006. £75,000 ono

1997 MAN 11.220 HOCl, Caetano Algarve II (White) with 35 reclining seats, radio/pa system, Forced air. MOT'd till March 2005. £45,000 ono

1996 Toyota Optimo's. Choice of 3 (2 silver, 1 white) with large boots. all have air-con & radio/pa systems with large boots. MoT'd till March & April respectively. £15,000 ono



Brand New: The new LX29 on Mercedes 0814 chassis as seen at the Bus & Coach Show. This has 29 reclining seats, air-conditioning, tv/dvd, radio/pa system and 3 point seat belts. Also fitted with retarder/brake exhaust. Priced at £87,500

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1994 Dennis Dart Wright, 29/33 seat service bus with front w/chair access pp	£4,250
1991 Mercedes Alexander, 25 seat service bus, high back seats, pp	£2,695
1991 Mercedes 16/20 seat belted, pp	£1,850
1991 Iveco 25 high back seats coach/bus, belted pp	£2,795
1986 Leyland Olympian, 72 seats, very clean, choice	£5,750
1980-83 Olympian/Titan retrimmed, choice	from £3,500
1980 National Greenway, choice	from £3,500
1989 DAF Optare Delta, 53 seats, just re-furb, available soon	

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Pro lift set of 4 offers, seats wanted 3 + 2

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non psv, no t&t, poor seats**

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**F Ford Transit 190 Diesel, high top, 14 coach  
seats, underfloor wheelchair lift, no t&t, body work  
needs attention, ok underneath**

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**J Iveco 49.10 2.5TD, 16 seat, 3 pl belts, s/l/d  
bodywork needs attention no t&t**

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PRIVATE PLATE DAF**

MoT Jan 05, mechanically good, seating good  
£2,000 + VAT ono

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SLD Convoy rear doors.  
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**2000 Mercedes V Class  
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Y00 Ford Transit 15 seat 2.0ltr, mwb, high back seat, PAS, 43,000 miles,  
X00 Ford Transit 17 seat 2.5 diesel, 67,500 miles, high back seats, white,  
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53 LDV Convoy 17 seat 2.4TD, high-roof, 12,000miles, SLD, PAS, white  
52 LDV Convoy 17 seat 2.4TD, high roof, 12,000 miles, SLD, PAS, white, x 2  
02 LDV Convoy 17 seat 2.4TD, high roof, 27,000 miles, SLD, PAS, white  
51 LDV Convoy 17 seat 2.5d, high roof, 55,000 miles, SLD, PAS, white  
Y01 Mercedes 311 Cdi, 15 seat, MWB, 49000 miles, high back seats, SLD, PAS, in blue  
Y01 Renault Master 17 seat 2.5d, LWB high roof, 70,000 miles, SLD, PAS  
Y00 LDV Convoy 17 seat 2.5d, high roof, 39,000 miles, SLD, PAS, white  
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### BRAND NEW MERCEDES 413 CDI SPRINTER STRETCHED COACH REAR END

These superb vehicles feature front entry lowered step, 16 full size M2 reclining highback seats, 3 point seatbelts, bonded Panoramic windows, body skirt kit, stainless steel Euroliners, blown air, reading lights, **extended coach rear end with huge boot**, stereo, ABS braking, walnut dash and more. The very best available

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### N96 MERCEDES 10 SEATER WHEELCHAIR ACCESSIBLE

This vehicle has 8 removable and 2 fixed seats fitted with seat belts enabling the whole floor area to be utilised for wheelchair use. Entry to the vehicle is either via a redesigned front entry step or by Ricon Clearway tailift

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### X2001 CITROEN RELAY LUX 8 SEATER

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### 51 REG LDV CONVOY 16 SEAT FRONT ENTRY TURBO

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### W2000 FORD TRANSIT 14 SEATER

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### 2002 52 PLATE FORD TRANSIT 280 LUXURY 8 SEATER

This superb new conversion features 8 highback full size seats, 3 point seatbelts, full luxury interior, non slip flooring, rear seat on tracking, stereo, flush glazed tinted windows, 18,000 miles only.

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2001 Optare Soroco Luxury, 16 seat, 1 owner  
2002 Optare MK V, 22 seater, full leather  
2001 Optare MK V, 24 seater, 1 owner

## MERCEDES



### X 2000 OPTARE NOUVELLE II 31 SEATER

Features front entry power door, 31 highback M2 full size seats, 3 point belts, luggage racks, boot, Euroliners, walnut dash complete with fresh test, finished in silver with 58000 recorded miles only, an excellent example of this popular vehicle.

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### 2002 MERCEDES VARIO 614 23 SEATERS

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SALE



### W2000 MERCEDES 814 VARIO 24 SEATER

Features front entry power door, 24 high back coach seats, 3 point seatbelts, forced air, and reading lights, dropwell boot, skirts, fully repainted. Excellent condition

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### L REG MERCEDES 709 29 SEATER

Features front entry power door, 29 high back moquette seats, seatbelts, luggage racks, long test. Good condition

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### 2002 MERCEDES REGO CDI LUXURY 8 SEATER

This remarkable vehicle has 8 reclining leather passenger seats, full vehicle air conditioning, full luxury interior trim with leather features. Electric windows/mirrors, alloys, rear demountable table, curtains, walnut dash, 1 owner with only 58000 miles, rear spoiler finished in silver. Cost £33,000 when new superb value at only

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### 8 98 MERCEDES 310 TURBO SPRINTER 14 SEATER

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### T99 TOYOTA OPTIMO MKIV 24 SEAT ACCESSIBLE

Features rear opening tailgate, a hidden underfloor lifit, 24 highback seats, 3 point seat belts forced air, reading lights, power door, 1 owner, superb dual purpose vehicle

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### N95 TOYOTA OPTIMO MKIII 21 SEATER

Features front entry, power door, 21 highback full size coach seats, forced air, reading lights, finished in white, superb condition

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### M REG TOYOTA OPTIMO MKIII 18 SEAT, AIRCON

Features front entry power door, 18 highback reclining seats, seatbelts, full MAC air conditioning, stereo, large boot, full test, good value. **Can be run as a 16 seater non Tacho**

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### K REG TOYOTA OPTIMO MKII JUST ARRIVED

Features 18 highback reclining seats, large boot, forced air, reading lights, power door, can be run as 16 seat non tacho. Full test, good condition. **Can be run as a 16 seater non Tacho**

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### 1992 TOYOTA OPTIMO MKII 18 SEATER

Features 18 highback full size coach seats, seat belts, forced air, reading lights, power door, large boot, well maintained mechanically & bodily. Can be run easily as 16 seat non tacho. Finished in beige & blue. A truly superb example. **Can be run as a 16 seater non Tacho**

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### J REG TOYOTA OPTIMO MK II 18 SEATER

Features 18 highback seats, seat belts, large boot, tables, complete with full test, can be run 16 seat Non-Tacho. Good condition, this excellent vehicle drives well. **Can be run as a 16 seater non Tacho**

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### X2001 TOYOTA HI ACE LUXURY 8 SEATER LWB

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4.10, 2.8 diesel, Irisbus PTS Conversion, PAS, stretcher point, 8 removable high back seats, Unwin tracking, PLS underfloor t/lift, front entry door, low front entry, ex NHS. Choice of 2. 1 Remaining

X REG FIAT DUCATO



2.8 Turbo diesel, 5 speed, PAS, long wheel base, high roof, 8 high back seats plus 2/4 wheel chairs, Unwin tracking, Ricon tailift, side loading door low entry, ex authority only 25,000 miles. Choice of 2. 1 Remaining

1994 L REG MERCEDES 709D AUTO TRANSMISSION



Diesel, coach built body, PAS, 8 to 24 removable semi high back seats, Unwin tracking, pls underfloor t/lift, power door front entry, one owner, ex local authority, low miles 90,000 kms, 1 remaining

S REG IVECO TURBO DAILY 45.10



2.8 diesel, Euromotive Conversion, PAS, 16 removable semi high back seats, Unwin tracking, Ratcliff underfloor t/lift, power door low front entry, destination board, ex council, new engine

P REG FORD TRANSIT 190 IVECO COACH BUILT BODY



2.5 diesel, 5 speed, PAS, LWB, 12 removable semi high back seats, plus 2 wheel chairs, Unwin tracking, Ratcliff, underfloor t/lift, full height power door, low front entry, ex council, 55,000 miles

NEW UNREGISTERED IVECO 50 C13



Turbo diesel, Iris conversion, 16 seats, power plug door, high roof, bonded windows, M2 floor, M2 high back seats, Unwin tracking, heater, new underfloor PLS tail lift, new conversion in stock

W REG VOLKSWAGEN LT46



2.5 Turbo diesel, LWB, PAS, air con, Crest Luxury Conversion, 16 removable high back seats, Unwin tracking, Ratcliff underfloor tailift, side loading door, AVS step, ex local authority, mint condition and only 49,532 kms.

R REG PEUGEOT EXPERT CHAIRMAN



1.9 diesel, PAS, twin side loading door, 3 seat's plus driver plus wheelchair, electric winch and fold down ramp, one owner ex local authority, 39,000 miles full service history

W REG RENAULT MASTER T35D



2.5 Diesel, 5 speed, PAS, long wheel base, O & H Conversion, side loading door, 12 seats or 5 plus 3 wheelchairs, Unwin tracking, Ricon tailift, one owner mint condition, 31,000 miles only

V REG RENAULT MASTER T35D



2.5 Diesel, 5 speed, PAS, long wheel base, O&H conversion, side loading door, 16 seats or 5 plus 3 wheel chairs, Unwin tracking, Portaramp, one owner, mint condition, 55,000 miles

2001 X REG IVECO TURBO DAILY 50C11



2.8 Diesel, Mellor Vancraft Conversion, PAS, 16 removable high back seats, Unwin tracking, pls underfloor tailift, slam door, low front entry, ex lease low mileage, 40-50,000 kms. Choice of 4

51 REG VOLKSWAGEN TRANSPORTER



2.5 Turbo diesel, MWB, PAS, 8 high back seats, Unwin tracking, Ricon fully automatic tail lift, side loading door, ex local NHS authority, mint condition and only 6,500 miles

W REG RENAULT MASTER T35D



2.5 Diesel, 5 speed, PAS, long wheel base, O & H conversion, side loading dor, 12 seats or 5 plus 3 wheelchairs, Unwin tracking, Ricon tail lift, one owner mint condition, 31,000 miles only

V REG PEUGEOT BOXER



2.5 Diesel, 5 speed, PAS, long wheel base, high roof, side loading door with step, 16 high back with three point seat belts, one owner good condition, 45,000 miles only, ex school, choice of 2

2001 X & Y REG RENAULT MASTER T35D



2.5 diesel, 5 speed, PAS, L W Base, UVG conversion, S Ldoor with fold dow step, 9 seats or 5 plus 3 wheel chairs, Unwin tracking, Rolac ramp, piped oxygen, one owner full Renault main agent service history, choice of 2

V & T REG FORD TRANSIT 90



2.5 diesel, 5 speed, semi high roof, PAS, SWB, 7 high back seats plus 1 w/chair, Unwin tracking, Ricon tail lift, side loading door and step, ex local charity, low miles, choice of 2

R REG IVECO TURBO DAILY 35.10



2.8 turbo diesel, PAS, MWB, side loading door & step, 12 high back seat's plus space for 2/3 wheelchairs, Unwin tracking, pls underfloor t/lift, ex local authority, only 53,000 miles

T REG PEUGEOT BOXER



2.5 diesel, 5 speed, PAS, medium wheelbase, high roof, side loading door with AVS step, 12 removable seats, Unwin tracking, Rolac rear ramp, one owner, mint condition, 23,500 miles only

1996 P REG MERCEDES 609D WADHAM COACHBUILT BODY



LWB, PAS, full height electric power door with low front entry, 20 removable high back seats, Unwin tracking, Ratcliff tailift, Eberspacher heater, ex local council, good condition

T REG MERCEDES SPRINTER 412D LWB



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**Mercedes Benz Sprinter MWB**, 2.2 ltr Turbo Diesel Date first registered 17/05/2001. Colour: Blue. No. seats: 14. No owners: 1. Condition: Very good. Transmission: Manual. Mileage: 49000 miles. MoT until: 13/06/05. 311 CDI. High roof, non-slip flooring, power steering, radio/cassette player. Side load door, twin front passenger seat. Option: 9 seater W-C access. At addtional cost: Wheelchair Options £11,850 plus VAT



**Ford Transit 15 seat mini bus LWB** 2.4 ltr turbo diesel Date first registered 01/08/2001. White, 15 seats. 1 owner, very good condition. Transmission: Manual. Mileage: 24000 miles, ABS, immaculate condition inside and out. LWB high roof, non-slip flooring, power steering, radio/cassette player. Service history, side load door, twin front passenger seat, wheelchair options, remote central locking. £10,950 plus VAT



**Volkswagen, LT 46 LWB**, 2.5 ltr Turbo Diesel. Date first registered: 05/06/2000. Colour: White. No. seats: 16. No owners: 1. Very good condition. Manual transmission. Mileage: 53000 miles. MoT until: 04/04/2005. Air conditioning, coachbuilt body, electric power door. Ratchit under floor wheelchair lift. 16 seats all removable, fully tracked floor. PSV tested. COIF. £19,750 plus VAT



**Peugeot, Boxer LWB** 2.8 ltr HDI Turbo Diesel registered 01/09/2001 while 17 seats 1 owner good condition manual transmission, 48,000 miles. £9,250 plus VAT



**Volkswagen, Caravelle SWB**, 2.4 ltr Diesel. Date first registered: 07/10/1997. Colour: Red. No. seats: 7. No. owners: 1. Condition: Good. Transmission: Manual. Mileage: 55000 miles. MoT until: 29/10/2004. Central Locking. Full Wheelchair Ramp. Lowered rear floor for wheelchair access. Lowering rear air suspension. Non Slip Flooring. Power Steering. Radio/single CD player. Side load door. Single front passenger seat. £7,900



**Mercedes Benz, Sprinter LWB** 2.2 ltr Turbo Diesel, Date first registered: 22/03/2002. Colour: White. No. seats: 16. No. owners: 1. Condition: As New. Transmission: Automatic. Mileage: 17000miles. MoT until: 07/05/2005. A/B/S. Air conditioning. Automatic Transmission (Sprintshift). Front Entrance High roof. Immaculate condition inside and out. Non-Slip Flooring. Options available. Power Steering. Radio/cassette player. Service History. Balance of 3 years manufacturers warranty. £19,750 plus VAT



**Ford Transit MWB** 2ltr Turbo Diesel 01/06/2003 White, 9 Seats. 1 Owner. As New Condition. Max 5000 miles. MOT 01/06/2006. M/Wheelbase. M/Roof. 9 seats inc driving driver. Clocking. Option 9 seater W/C access at additional cost. P Steering. Radio/cassette player. Twin front passenger seat. Twin Side Doors. Air Bags. Wheelchair options available from £1,350. £13,200 plus VAT



**Volkswagen Caravelle SWB**, 2.5 ltr TDI Diesel. Date first registered: 01/08/2001. Colour: Metallic light green. 8 seats. 1 owner, very good condition on automatic transmission. 50,000 miles. MOT until: 24/10/2005. Top of the range. ABS, air bag, air conditioning, automatic transmission, electric mirrors, power steering, radio/cassette player, rear saloon heating/cooling system, remote central locking, single front passenger seat, triple seat to rear, wheelchair options at additional cost. £11925 plus VAT

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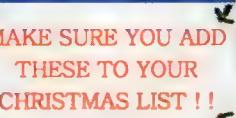
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### BOVA

#### **1998 BOVA FUTURA FHD**

49 reclining seats, air conditioning, centre sunken toilet, continental door, fridge, water boiler, video & monitor, retarder. Interior - blue/red. Exterior - white.

#### **1996 BOVA FUTURA FHD**

49 reclining seats, centre sunken toilet, continental door, fridge, water heater, wired for video & monitor. Interior - grey. Exterior - white

#### **1996 BOVA FUTURA FHD**

49 reclining seats, centre sunken toilet, continental door, fridge, water heater, air conditioning, wired for video & monitor.

Interior - grey/red. Exterior - white/yellow.

#### **1990 BOVA FUTURA FHD**

55 reclining seats. Interior - brown. Exterior - white.

#### **1986 BOVA FUTURA FHD**

53 reclining seats, courier seat, seat belts, centre sunken toilet, continental door, drinks machine, double glazed. Video & monitor. Interior - brown graffiti. Exterior - white.

### VOLVO

#### **2000 VOLVO B10M VAN HOOL ALIZEE T9**

46 reclining seats, rear servery incorporating fridge, water heater, sink & storage cupboards, rear floor level toilet, wired for video & monitor. Interior - grey/maroon. Exterior - white/maroon.

#### **2000 VOLVO B10M VAN HOOL ALIZEE T9**

53 reclining seats, rear floor level toilet, power operated in-swing entrance door. Interior - grey/maroon. Exterior - white/maroon. Choice of 2.

#### **1999 VOLVO B10M VAN HOOL ALIZEE T9**

48 reclining seats, rear floor level toilet, rear servery incorporating fridge, water heater & storage cupboard, air conditioning, wired for video & monitor. Interior - yellow/blue. Exterior - white.

#### **1998 VOLVO B10M VAN HOOL ALIZEE T9**

53 reclining seats, rear floor level toilet, in-swing power operated entrance door. Interior - grey/maroon. Exterior - white. Choice of 2.

#### **1997 VOLVO B10M BERKHOFF AXIAL**

49 reclining seats, centre sunken toilet, continental door, air conditioning, wired for video. Interior - grey/multi. Exterior - white/yellow. Choice of 2.

#### **1996 VOLVO B10M JONCKHEERE DEAUVILLE**

49 reclining seats, centre sunken toilet, continental door, fridge, drinks dispenser, wired for video & monitor. Interior - grey/red. Exterior - white.

#### **1995 VOLVO B10M JONCKHEERE DEAUVILLE**

51 reclining seats, centre sunken toilet, continental door, wired for video & monitor. Interior - blue. Exterior - white.

#### **1995 VOLVO B10M VAN HOOL ALIZEE**

53 reclining seats. Interior - grey/red. Exterior - white.

#### **1994 VOLVO B10M VAN HOOL ALIZEE**

50 reclining seats, rear sunken toilet, rear continental door, air conditioning, drinks dispenser, wired for video & monitor, Telma retarder. Interior - Autumn tint. Exterior - red/white.

#### **1990 VOLVO B10M JONCKHEERE DEAUVILLE**

51 reclining seats, rear sunken toilet, continental door, drinks dispenser, wired for video & monitor. Interior - red. Exterior - white.

#### **1990 VOLVO B10M VAN HOOL ALIZEE**

49 reclining seats, centre sunken toilet, continental door. Interior - grey/red. Exterior - white.

### **1990 VOLVO B10M JONCKHEERE DEAUVILLE**

51 reclining seats, rear sunken toilet, continental door, wired for video. Interior - maroon/grey. Exterior - white.

#### **1989 VOLVO B10M VAN HOOL ALIZEE**

53 re-trimmed seats. Interior - red. Exterior - white.

### IVECO

#### **2003 IVECO BEULAS EL MUNDO**

48 reclining seat, air conditioning, rear toilet, servery with fridge, drinks dispenser & storage cupboard, wired for video & monitor. Interior - green. Exterior - cream. Choice of 2.

#### **2002 IVECO BEULAS EL MUNDO**

48 reclining seats, air conditioning, rear toilet, servery with fridge, drinks dispenser & storage cupboards, wired for video & monitor. Interior - grey. Exterior - cream. Choice of 3.

#### **2000 IVECO BEULAS STERGO**

48 reclining seats, air conditioning, centre sunken toilet, fridge, water heater. Interior - green. Exterior - silver.

### MINI-MIDI

#### **1999 MERCEDES 815 AUTOBUS CLASSIQUE**

29 seats, powered door, automatic transmission. Interior - red. Exterior - white.

#### **1998 MERCEDES 814 PLAXTON CHEETAH**

29 seats, power operated entrance door. Interior - blue. Exterior - white.

#### **1997 MERCEDES 814 AUTOBUS CLASSIQUE**

24 seats, powered door, large luggage locker. Interior - grey/red. Exterior - white.

#### **1996 MERCEDES 814D ROBIN HOOD**

25 reclining seats, courier seat, power door, air conditioning, large boot. Interior - grey. Exterior - white.

#### **1993 MERCEDES 814 AUTOBUS CLASSIQUE**

29 seats, 2 tables, powered door. Interior - grey/red. Exterior - white.

### DENNIS

#### **1998 DENNIS GX NEOPLAN TRANSLINER**

53 reclining seats, air conditioning, drinks dispenser. Interior - blue/grey. Exterior - white.

### SCANIA

#### **1992 SCANIA K113 BERKHOFF EXCELLENCE**

51 reclining seats, centre sunken toilet, continental door, Telma retarder. Interior - grey. Exterior - white.

#### **1992 SCANIA K93 PLAXTON 3500**

51 reclining seats, centre sunken toilet, continental door, wired for video & monitor. Interior - red/grey. Exterior - white.

#### **1990 SCANIA K93 DUPLE 320**

55 re-trimmed seats, power operated door. Interior - brown. Exterior - white.

### DAF

#### **1999 DAF SB3000 PLAXTON PREMIER 3500**

53 reclining seats, rear continental door. Interior - grey/multi. Exterior - white.

#### **1988 DAF SB300 VAN HOOL ALIZEE**

51 reclining seats, centre sunken toilet, continental door.

Interior - grey. Exterior - white/maroon

#### **1988 DAF DKFL CAETANO ALGARVE**

51 reclining seats, centre sunken toilet, continental door. Interior - red. Exterior - white

### MAN

#### **1999 MAN 13.220 BERKHOFF AXIAL**

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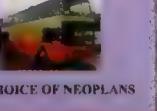
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## TENDERS

### EASTLEIGH COMMUNITY SERVICES

#### TENDER FOR SUPPLY OF FOUR COMMUNITY TRANSPORT VEHICLES

Eastleigh Community Services is inviting applications from suitably qualified contractors for inclusion on a select tender list for the above. Details of the tender are given below and companies should submit the information requested in paragraph 4 so that an assessment of the company can be made before the tenders are sent out.

##### 1. Name, address, telephone number and fax number of the contracting local authority.

Eastleigh Community Services  
ECS House  
16, Romsey Road  
Eastleigh  
SO50 9AL  
Tel: 023 8090 2400 Fax: 023 8090 2413  
Email: info@ecs-vol.org

##### 2. Details of the Work

Purchase of four low floor wheelchair accessible fifteen seater minibuses to DiPTAC Standard.

Approximately 5-10 companies will be invited to tender.

##### 3. Where applicable, the legal form to be assumed by the grouping or service providers winning the contract

Joint and several liability

##### 4. Information to be provided with the application

Company registration number  
Details of the company, along with details of similar contracts  
Copies of the last two years company accounts  
Names and addresses of two technical referees.  
Copies of Insurance Certificates confirming £10m Employers Liability and £10m Employers Liability and £10m Public Liability Insurances.

A Deed of Guarantee may be required at award stage

Applications to arrive no later than 23/12/2004.  
Tender documents will be sent out around 13/01/2005 and should be returned by 2.00pm on 22/02/2005. The tenders will be opened by authorised Officers of Eastleigh Community Services.

##### 5. Criteria for the award of the Contract

The most economically advantageous tender in terms of price, specification and delivery times

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